

Budget and Finance Committee Agenda

January 13, 2010 Start Time: 5:45PM

A.	Call to Order – Kristy Sermersheim, President - 5:45PM
B.	Roll Call – 6:00PM quorum determined - (Karen Summers)
C.	Announcements: Vicki Avila has resigned as Treasurer of SEIU Local 521. She has accepted a position in the Union’s Bakersfield Office
D.	Review & Approve Minutes: 1. Minutes from Finance Committee Meeting - November 24, 2009 - (Blue)
E.	Budget and Finance Report: Kristy Sermersheim 1. Review Financials for December: <ul style="list-style-type: none"> ▪ Bank Balances - (yellow – DOCUMENT 1) ▪ Income Statement - (yellow – DOCUMENT 2) ▪ Organizing Income Statement - (yellow – DOCUMENT 3) ▪ Dues Receipts - (yellow – DOCUMENT 4) ▪ Per Capita Report - (yellow – DOCUMENT 5) 2. Presentation and Discussion of Proposed Roll-Over Budget for January – April 2010.
F.	New Business 1. Service Fee Rebate letters have gone out the window for requests of rebates for Homecare is 12/15/09 – 1/19/10. The window for request for all other service fee payers is 12/31/09 – 2/8/10. Deadline for challenges for audit accuracy are - Homecare 1/8 & 9, 2010, and all other service fee payers 1/29/10.(oral) 2. Determination of Chapter Funds Motion – Regarding Chapter Funds
G.	Old Business 1. Audit Trustees – Report back progress - (white) 2. Report on Salinas Building pay off – update - (oral)
H.	Informational Items 1.
I.	Next Meetings: ▪
J.	Adjourn

Minutes of the Budget and Finance Committee Meeting November 24, 2009 from 5:50pm – 7:00pm

A. The November Meeting of the Budget and Finance Committee was called to order by Treasurer, Vicki Avila at 5:50PM

B. ROLL CALL – Members in attendance either by video conference or teleconference:

Vicki Avila – Local 521 Treasurer
Brian O’Neill – Finance Committee
Carey Pearce – Finance Committee
Carolyn Gipson – Finance Committee
Dean Carothers – Finance Committee
Henry Ildefonso – Finance Committee
James Hackett – Finance Committee
Kristy Sermersheim – 521 President
Rachel Tudor – Finance Committee

Luis Aguilar – Finance Committee
Mark Knollmueller – Finance Committee
Matt Nathanson – Finance Committee
My Loi – Finance Committee
Roseann Dominguez – Finance Committee
Rosemary Romo – Secretary
Ming Lee – Staff
Debra Pate – Staff
Karen Summers – Staff

C. ANNOUNCEMENTS – None.

D. MINUTES OF August 4, 2009 MEETING

Motion 1 – Moved: Kristy Sermersheim; Second: Brian O’Neill. m/s/c.

To accept the minutes of the August 4, 2009, Budget and Finance Committee as presented.

E. BUDGET AND FINANCE REPORT: Vicki Avila

1. MRC Agreement

Vicki and Kristy reported that an agreement has been reached with the MRC. Vicki and Kristy managed to reach an agreement that kept within our budget. We will begin taking our own calls on December 14th. Our Internal MRC Staff will be trained November 30th – December 5th. The IHSS calls will still be answered by the Pasadena MRC. It is anticipated that the cost of the IHSS and our in-house MRC will be about \$400,000 less than budgeted last year. Our telephone numbers with the exception of the 800 number will remain the same. The telephone numbers will be posted on the website. It will not be advertised that we are answering call internally; it is hoped that the increased effective service will be noted by the membership. Two activists have been hired to fill Contract Enforcement Specialist Assistant positions: Vicki Avila and Rachel Tudor.

2. Review of Financials for October:

- Bank Balances – Document 1
- Income Statement – Document 2
- Organizing Income Statement – Document 3
- Dues Receipts – Document 4
- Per Capita Report – Document 5

Much of the Local’s reserves are in Treasury Bills to protect the funds. An explanation of what has been done will be given to the new officers after they are elected and sworn into office.

At this point the budget is deficit 1.5 million which is 1.7 million less than anticipated. However, by the end of the year the budget will be more of deficit than currently. It is anticipated that the deficit at the end of the year will be approximately \$400,000 more. (1.9 million dollars)

Dues harmonization will take effect January 1, 2010. The concern is that those employers where less dues will be deducted will implement the new dues structure before employers where more dues will be deducted. If this should happen it will have an impact on the 2010 budget income.

There are several areas where less money can be budgeted for 2010 than was budgeted for 2009. One is the conventions and bylaws line item. \$350,000 - \$400,000 was spent in 2009 from this line item. We will have the officer elections in 2010 and will need to hire a consultant. We might want to budget about \$150,000 rather than the \$400,000.

Management is also looking at cash outs of vacation time by staff. This year the amount cashed out equated to approximately another pay period of expenses.

Another thought discussed was making "Maintenance of Membership" a priority in bargaining contracts with employers as reopeners came due. "Maintenance of Membership" provides a window when members can change to service fee payers; rather than allowing this change to happen at any time during the year at the member's discretion.

3. Social and Economic Justice (SEJ) Budget

The Caucuses are over budget. Some of the problem has been miscoding of some of the expenditures. To help with the remaining the over budget issue, the Good and Welfare Committee had agreed to review anticipated expenditures to determine whether or not the Good and Welfare Fund could pay for some of these donations.

It was determined that in the future there should be a policy explaining what happens when various items go over budget.

SEJ will also need to meet the requirements of the newly adopted Bylaws. This will mean that Localwide, each caucus of SEJ will have one budget that will be used by all areas of that caucus.

F. NEW BUSINESS

1. Chargeable/Non-chargeable numbers from the annual audit.
Ming received the report today from the accountants. The numbers are a little better than last year's chargeable/non-chargeable numbers even with the million dollar expense on the Obama campaign. The draft numbers are: chargeable 57.25%; non-chargeable 42.75%.

2. Possible Cuts to the Existing 2009 Budget to reflect cuts in dues.

The per capitas are down a little to reflect lay offs of temp workers, and the dues are down correspondingly to reflect the loss of the workers and the loss of hours due to furloughs.

3. Recommend that for January – May 2010 we "roll over" the current budget by averaging the last 3 months of the year actual income and actual expenses (adding in the voting costs and a 5% cut in non-mandatory costs). This will allow time for the new Executive Board and Budget & Finance Committee to develop and approve a budget for 2010.

When the 2010 Budget is worked out – should it be done in a 2-day meeting in March? Should there be a Budget Subcommittee?

For January through April it was recommended that a roll over budget be used that averages the last 3 months of expenses and income with certain modifications that are known – eg there will be \$72,000 General Fund money coming from Monterey County, there will be less expenses for the MRC than in 2009, and less expenses for the officer elections than was budgeted for the bylaws conventions and votes.

What about stipends for the new Executive Board – there will be about 80 people serving and that would represent a great deal of money in stipends.

Motion 2 – Moved: Dean Carothers; Second: Brian O’Neill. m/s/c. This motion was passed (opposed by Henry Ildefonso), and then made more specific and passed again with no opposition. The final motion is recorded below.

To recommend to the Executive Board that a roll over deficit Budget derived from the average of the last 3 months income and expenses with some modifications be used by the Local as the Budget for the first 4 months (January through April) of 2010.

This would allow the new Executive Board to make their own budget decisions.

4. Continuation of Vicki Avila as Treasurer until the officer election - Discussion.

Vicki has been hired as the Contract Enforcement Specialist Assistant. This brought up questions as to whether she can continue to serve as Treasurer until the new officers are elected and take office. Vicki stated that she has no problem doing whatever the Executive Board wishes and is more than willing to continue as Treasurer with some restrictions, assist the new Treasurer or acting Treasurer for a transition period of as much as 6 months, continue signing checks as directed, or any other determination. It was determined that this issue would be brought to the Executive Board on December 3rd and that Kristy would contact the attorneys for options.

5. A list of policies that should be made prior to new Executive Board taking office. What process/policy should be used to put motions on the Executive Board Agenda? – Do motions need to go through a committee prior to being put on the Agenda?

Kristy encouraged members to email ideas for policies to herself or Karen Summers.

G. OLD BUSINESS

1. Audit Trustees – No Report

2. New Accounting Software – roll out 2010

Most of the set up has been accomplished. The staff was in training last week. Testing will begin next week. The software is complicated now; but will be easier and a great timesaver down the road.

3. Oral Report about Salinas Building pay off

Because there is a substantial balloon payment on the Salinas office mortgage, the mortgage will be paid off as soon as possible. The bank holding legacy Local 817’s money and building property title has not allowed Local 521 access to these assets. A trusteeship hearing was required to gain access. We are awaiting the outcome of the hearing. The problem of access may have arisen because a relative of Harry Gamoton works for the bank. Luisa Blue will be going to the bank on Monday to again request access to the money and documents.

H. INFORMATIONAL ITEMS

1. Brian O’Neill and his family will be on Family Feud on November 27th at 11:30am – Channel 2 – KNTV.

I. NEXT MEETINGS –

Either Wednesday or Thursday January 13th or 14th at 5:45pm. The date and time will be determined and announced at the Executive Board meeting on December 3rd.

J. ADJOURNMENT

Moved; seconded; carried to adjourn the Budget & Finance meeting at 7:56pm.

Bank Balance on Saving and Investment accounts
as of November 30th, 2009

ITEMS	GL#	ACCOUNT NAME	Bank	Local	ENDING BALANCE as of 10/31/2009	ENDING BALANCE as of 11/30/2009
1	1005	CONTINGENCY FUND	Bank of The West	521	1,030.33	1,030.33
2	1005	CONTINGENCY FUND	Bank of The West - T- Bill	521	280,000.00	66,232.58 *
3	2180	RETIREE BENEFIT TRUST	Bank of The West	521	486,683.00	501,033.00
4	2181	CLARENCE DODGE SCHOLARSHIP	Bank of The West	521	7,131.04	8,381.00
5	2182	CAPITAL RESERVE	Bank of The West	521	149,292.00	149,292.00
6	2183	LEGAL DEFENSE FUND	Bank of The West	521	497,898.00	511,741.00
7	2184	BUILDING FUND	Bank of The West	521	500,370.00	195,191.78 **
8	2188	GOOD & WELFARE FUND	Bank of The West	521	83,562.90	82,871.92
9	2334	SANTA CLARA COUNTY CHAPTER FUN	Bank of The West	521	3,596.83	3,596.83
10	1006	STRIKE FUND	Bank of The West	521	40,055.63	40,055.63
11	1006	STRIKE FUND	Bank of The West - T- Bill	521	1,100,000.00	1,100,000.00
12	2185	STRIKE FUND	Bank of The West	521	340,839.00	360,661.00
13	NA	STRIKE FUND per L521	@ INTERNATIONAL	521	439,302.55	447,869.00
14	1037	Reserve #2 - await Salinas' Mortgage payoff	Union Bank of California	817	478,764.64	478,947.60
Total reserve					\$ 4,408,525.92	\$ 3,946,903.67
PAC money						
15		PAC - Candidates	US Bank - Olson	521	4,053.98	12,410.45
16		PAC - Issues	US Bank - Olson	521	274,475.98	249,140.03
17		PAC - Independent Expenditure	US Bank - Olson	521	1,322.05	1,322.05
18	1003	AGENCY FEE	Bank of The West	521	82,288.99	112,288.99
19	1003	AGENCY FEE	Bank of The West - T- Bill	521	400,000.00	400,000.00
20	1002	ORGANIZING FUND	Bank of The West	521	12,193.51	13,193.51
21	1002	ORGANIZING FUND	Bank of The West - T- Bill	521	950,000.00	950,000.00
22	1055	ORGANIZING FUND	United Labor Bank	521	350,000.00	350,000.00

* - CED project, as of 11/30/08 \$213,767.42

** - reclassified Salinas office roof, Fresno building remodeling

Bank Balance on Saving and Investment accounts
as of December 31st, 2009

ITEMS	GL#	ACCOUNT NAME	Bank	Local	ENDING BALANCE as of 11/30/2009	ENDING BALANCE as of 12/31/2009
1	1005	CONTINGENCY FUND	Bank of The West	521	1,030.33	1,030.33
2	1005	CONTINGENCY FUND	Bank of The West - T- Bill	521	66,232.58	66,232.58 *
3	2180	RETIREE BENEFIT TRUST	Bank of The West	521	501,033.00	515,383.00
4	2181	CLARENCE DODGE SCHOLARSHIP	Bank of The West	521	8,381.00	9,631.04
5	2182	CAPITAL RESERVE	Bank of The West	521	149,292.00	150,292.00
6	2183	LEGAL DEFENSE FUND	Bank of The West	521	511,741.00	525,584.00
7	2184	BUILDING FUND	Bank of The West	521	195,191.78	208,191.78 **
8	2188	GOOD & WELFARE FUND	Bank of The West	521	82,871.92	81,430.90
9	2334	SANTA CLARA COUNTY CHAPTER FUN	Bank of The West	521	3,596.83	3,596.83
10	1006	STRIKE FUND	Bank of The West	521	40,055.63	40,055.63
11	1006	STRIKE FUND	Bank of The West - T- Bill	521	1,100,000.00	1,100,000.00
12	2185	STRIKE FUND	Bank of The West	521	360,661.00	380,483.00
13	NA	STRIKE FUND per L521	@ INTERNATIONAL	521	447,869.00	456,520.00
14	1037	Reserve #2 - await Salinas' Mortgage payoff	Union Bank of California	817	478,947.60	479,130.60
Total reserve					\$ 3,946,903.67	\$ 4,017,561.69
PAC money						
15		PAC - Candidates	US Bank - Olson	521	12,410.45	10,410.45
16		PAC - Issues	US Bank - Olson	521	249,140.03	243,697.56
17		PAC - Independent Expenditure	US Bank - Olson	521	1,322.05	1,322.05
18	1003	AGENCY FEE	Bank of The West	521	112,288.99	142,288.90
19	1003	AGENCY FEE	Bank of The West - T- Bill	521	400,000.00	400,000.00
20	1002	ORGANIZING FUND	Bank of The West	521	13,193.51	14,193.51
21	1002	ORGANIZING FUND	Bank of The West - T- Bill	521	950,000.00	950,000.00
22	1055	ORGANIZING FUND	United Labor Bank	521	350,000.00	350,000.00

	A	B	F	I	L	O	R	U	X	AA	AD	AG	AJ	AL	AM	AN	AO	AP	AQ
1			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			YTD - 12 months		
2			Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	better/ (worse)	Budget	Actual	better/ (worse)
3	Headcou	TOTAL DUES RECEIPTS	2,594,075	2,337,178	2,807,912	2,470,509	2,354,896	2,572,700	2,549,587	2,718,775	2,315,550	2,359,773	2,360,498	2,496,704	2,712,975	216,272	29,948,879	30,154,430	205,551
4	55,372	OTHER INCOME												-	-	-	-	-	-
5		Interest & Dividends	3,085	1,996	19,433	(13,469)	2,415	1,779	2,038	2,390	1,878	828	477	1,000	2,551	1,551	12,000	25,401	13,401
6		SMIHSS Administrative Reimburse	-	-	-	-	-	-	-	-	-	-	25,000	4,167	-	(4,167)	50,000	25,000	(25,000)
7		Sublease Rent	4,918	7,957	6,438	7,438	7,030	8,938	8,656	8,530	8,620	8,620	8,620	4,240	9,474	5,234	50,880	95,240	44,360
8		Misc. Income - SEIU Int'l subsidy	2,417	2,417	30,384	2,417	-	2,417	2,417	7,217	15,387	8,977	8,957	2,415	9,965	7,550	28,980	92,971	63,991
9		Total Misc. Income	10,420	12,370	56,255	(3,615)	9,446	13,134	13,111	18,137	25,885	18,426	43,054	11,822	21,989	10,168	141,860	238,612	96,752
10		TOTAL GENERAL FUND INCOM	2,604,494	2,349,549	2,864,167	2,466,895	2,364,342	2,585,834	2,562,698	2,736,912	2,341,435	2,378,198	2,403,552	2,508,525	2,734,965	226,440	30,090,739	30,393,042	302,303
11		GENERAL FUND EXPENSES																	
12		ORGANIZING OFFSET	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	-	3,922,247	3,922,248	(1)
13		SALARIES												-	-	-	-	-	-
14	5	Administrative	44,617	30,488	30,488	27,100	30,488	30,488	44,617	29,944	33,785	30,488	29,944	35,506	44,617	(9,110)	461,583	407,060	54,524
15	8	Admin Support	57,547	38,398	38,675	38,778	38,778	38,876	59,007	39,200	36,539	33,868	33,988	38,138	50,931	(12,793)	495,800	504,584	(8,784)
16	13	Directors	106,194	72,418	72,418	72,418	69,687	72,627	108,721	72,627	76,131	78,694	78,694	72,467	117,766	(45,300)	942,065	998,396	(56,331)
17	57	Internal Organizers/Research	389,366	261,703	272,711	282,512	284,883	279,982	416,273	285,271	280,765	290,395	203,081	296,224	450,671	(154,446)	3,850,917	3,697,613	153,304
18	18	Clerical	106,577	72,926	73,214	71,758	69,458	76,591	111,438	72,119	73,307	76,803	83,383	70,560	122,843	(52,283)	917,284	1,010,415	(93,131)
19	2	Facilities	10,559	8,320	6,561	6,742	6,642	7,010	10,438	7,141	6,811	7,681	6,788	6,739	10,132	(3,393)	87,613	94,825	(7,212)
20	6	Data Base Services	36,289	24,854	24,461	24,528	24,724	24,942	37,261	24,667	24,857	25,068	25,776	24,617	39,359	(14,742)	320,022	336,786	(16,764)
21		Temp. Internal Organizers/Research	1,138	-	191	2,402	-	3,104	408	3,133	594	651	-	7,000	348	6,652	84,000	11,969	72,031
22		Temp. Clerical/Support	2,850	3,075	2,108	35	3,779	265	4,701	2,150	1,761	950	-	4,000	-	4,000	48,000	19,523	28,477
23		Vacation & Comp Time	35,209	6,982	18,307	22,146	35,324	16,784	28,369	23,150	21,883	21,178	14,087	24,567	65,191	(40,624)	294,803	308,610	(13,806)
24		Total Salaries	790,344	519,163	539,133	548,418	563,762	550,670	821,231	557,252	556,432	565,775	475,741	579,820	901,858	(322,038)	7,502,087	7,389,780	112,307
25	109	PAYROLL RELATED EXPENSES												-	-	-	-	-	-
26		Pension	104,141	78,358	71,215	72,889	71,699	71,710	107,708	72,200	71,443	74,531	(8,180)	80,042	112,128	(32,087)	1,040,540	899,842	140,698
27		Payroll Taxes Expenses	90,629	30,268	36,066	32,002	33,680	27,076	42,198	30,529	30,032	31,847	27,855	54,425	55,463	(1,038)	707,528	467,647	239,881
28		Travel Staff-Admin	697	327	3,332	3,116	8,836	1,283	4,115	1,362	5,669	2,989	5,651	4,000	4,637	(637)	48,000	42,014	5,986
29		Travel Staff- Internal Organizers	3,222	5,934	4,813	5,529	5,354	26,408	12,299	13,538	8,378	11,054	11,683	7,500	8,001	(501)	90,000	116,214	(26,214)
30		Mileage/Ins. Reimb.-Admin & Direct	867	360	713	489	775	5,791	396	670	1,921	267	1,017	5,174	1,847	3,327	62,088	15,113	46,975
31		Mileage/Ins. Reimb.-Internal Organiz	21,126	20,497	20,555	22,919	28,162	32,521	29,565	35,105	34,140	24,545	25,257	26,648	31,175	(4,528)	319,770	325,566	(5,796)
32		Telephone Reimbursement	7,109	5,836	5,828	6,117	7,084	7,267	6,009	5,973	8,428	5,394	5,689	8,300	7,303	997	99,600	78,037	21,563
33	9	Retiree Health Exp - including Ward	7,079	6,028	6,073	6,335	14,190	8,299	7,009	7,009	7,137	6,880	7,009	8,048	6,269	1,779	96,578	89,316	7,262
34	132	Retire Benefit Trust Fund	14,350	14,350	14,350	14,350	14,350	14,350	14,350	14,350	14,350	14,350	14,350	14,350	14,350	-	172,200	172,200	-
35		Benefits(Health, Dental, Vision,life,4	249,614	147,818	166,741	177,361	177,233	153,743	189,935	161,684	182,873	176,022	214,054	197,863	182,359	15,504	2,374,361	2,179,439	194,922
36		Workers Comp Insurance	-	13,682	13,682	18,242	24,724	11,401	11,401	11,401	11,401	11,506	11,401	15,387	11,401	3,986	184,645	150,245	34,400
37		Recruiting exp	41	280	28	147	112	417	2,236	152	137	327	248	1,000	568	432	12,000	4,691	7,309
38		Total Payroll Related Expenses	498,875	323,737	343,397	359,497	386,200	360,266	427,221	353,972	375,909	359,712	316,035	422,737	435,504	(12,767)	5,207,310	4,540,325	666,985
39		Total Salaries & Payroll Expe	1,289,219	842,900	882,530	907,915	949,962	910,936	1,248,452	911,225	932,341	925,487	791,776	1,002,556	1,337,362	(334,805)	12,709,397	11,930,105	779,292

	A	B	F	I	L	O	R	U	X	AA	AD	AG	AJ	AL	AM	AN	AO	AP	AQ
1			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			YTD - 12 months		
2			Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	better/ (worse)	Budget	Actual	better/ (worse)
40		MISCELLANEOUS												-	-	-	-	-	-
41		Agency Fee/Assoc. Exp.	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	-	360,000	360,000	-
42		Capital Fund Expense	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	-	12,000	12,000	-
43		Admin exp share w. chapter	562	447	408	371	395	586	537	387	455	307	536	1,000	981	19	12,000	5,972	6,028
44		Free Life insurance to members (SCF)	3,379	5,613	4,615	4,545	4,446	4,557	4,403	4,401	4,409	4,231	4,416	6,800	4,414	2,386	81,600	53,429	28,171
45		Chapter Fund Reimbursement	3,259	3,253	3,254	3,210	2,364	3,017	2,952	2,861	2,922	2,993	2,935	4,800	2,980	1,820	57,600	36,001	21,599
46		Dodge Scholarship	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	-	15,000	15,000	-
47		Computer Database Unionwares & M	100,000	127,539	72,461	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	100,000	-	1,200,000	1,200,000	-
48		Bill Shawhan	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	-	120,000	120,000	-
49		Ex-Board Stipends	2,000	2,000	1,900	1,900	1,900	1,980	1,700	2,200	2,200	2,200	2,200	2,100	2,600	(500)	25,200	24,780	420
50		Total Miscellaneous	151,449	181,102	124,888	152,277	151,355	152,390	151,841	152,099	152,236	151,981	152,337	156,950	153,225	3,725	1,883,400	1,827,182	56,218
51														-	-	-	-	-	-
52		ARBITRATIONS & LEGAL												-	-	-	-	-	-
53		Arbitrations Fees	10,903	468	23,470	9,889	8,759	20,953	6,647	7,594	8,562	11,310	868	6,000	15,482	(9,482)	72,000	124,906	(52,906)
54		Retainer	22,929	21,150	22,587	21,150	21,150	21,150	24,669	21,400	21,666	22,900	21,150	29,000	21,150	7,850	348,000	263,051	84,949
55		Court Costs				4,753	50	30						1,417	604	813	17,000	5,437	11,563
56	55,372	Automatic Legal Defense Fund (\$0.2	13,843	13,843	13,843	13,843	13,843	13,843	13,843	13,843	13,843	13,843	13,843	13,843	13,843	-	166,116	166,116	-
57		Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	417	-	417	5,000	-	5,000
58		Total Arbitrations & Legal	47,675	35,461	59,900	49,635	43,802	55,976	45,159	42,837	44,072	48,054	35,861	50,676	51,079	(402)	608,116	559,510	48,606
59														-	-	-	-	-	-
60		FACILITIES												-	-	-	-	-	-
61		Rent-SJC	37,082	36,802	36,802	36,707	36,707	36,707	29,497	36,707	40,667	37,567	37,444	37,817	37,444	373	453,804	440,133	13,671
62		Rent-RWC	6,007	6,200	6,200	6,200	6,200	6,200	6,200	6,200	-	-	4,295	6,550	4,295	2,255	78,600	57,997	20,603
63		Rent-Fresno (new office)	9,916	9,636	9,636	10,196	9,636	9,636	-	(6,250)	-	-	-	15,000	-	15,000	180,000	52,405	127,595
64		Mortgage - Monterey		4,390	2,195	2,195	2,475	2,475	2,515	2,641	2,195	2,515	2,195	3,000	3,011	(11)	36,000	28,803	7,197
65		Rent-Santa Cruz, Watsonville & Holl	7,500	7,500	6,149	5,869	5,869	5,869	5,869	5,869	6,189	5,869	6,189	8,500	5,869	2,631	102,000	74,613	27,387
66		Rent-Visalia	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	-	12,000	12,000	-
67		Utilities	11,956	11,085	8,639	10,442	9,933	17,011	16,411	16,280	17,618	16,959	9,787	20,000	10,631	9,369	240,000	156,752	83,248
68		Kitchen Sundries	2,192	4,339	6,036	4,349	5,109	4,905	4,137	3,383	5,654	381	2,903	4,000	1,397	2,603	48,000	44,785	3,215
69		Gen. Liab. Ins. & Property Tax	4,967	4,269	14,322	14,322	14,322	19,072	20,485	20,485	20,485	20,485	20,485	16,781	23,683	(6,902)	201,374	197,382	3,992
70		Building Maintenance/Security/Janitor	11,266	9,177	10,969	9,884	11,816	12,010	11,864	27,225	14,286	28,641	13,753	14,367	15,049	(682)	172,400	175,940	(3,540)
71		Total Admin - Facilities	91,887	94,398	101,948	101,164	103,067	114,886	97,978	113,541	108,094	113,418	98,051	127,015	102,379	24,635	1,524,178	1,240,811	283,367
72														-	-	-	-	-	-
73		ADMINISTRATIVE - OFFICES												-	-	-	-	-	-
74		Audit/Acct. Fees	6,018	3,421	13,727	11,148	8,461	3,794	7,801	9,751	17,673	2,245	25,439	10,042	1,613	8,429	120,500	111,090	9,410
75		Subscriptions	446	152	(98)	492	211	47	275	110	364	47	584	400	148	252	4,800	2,777	2,023
76		Office Sundries	6,606	6,091	7,362	5,886	7,007	11,629	4,327	8,465	9,256	3,068	21,807	6,000	(13,177)	19,177	72,000	78,328	(6,328)
77		Office Equipment Leases	14,827	43,840	19,284	21,813	23,909	20,769	24,055	23,818	24,879	24,890	24,813	30,000	25,707	4,293	360,000	292,603	67,397
78		Equipment Maintenance & Repair Co	13,081	2,307	2,360	9,284	2,194	3,907	10,235	26,289	7,310	7,545	553	12,482	4,528	7,954	149,782	89,592	60,190
79		Contributions	59	245	208	-	286	223	290	-	275	51	-	100	122	(22)	1,200	1,758	(558)
80		Research Material & Data	521	88	270	104	104	389	85	-	-	400	25	500	750	(250)	6,000	2,737	3,263
81		Miscellaneous						650						100	100	100	1,200	650	550
82		Total Admin - Offices	41,559	56,143	43,113	48,727	42,172	41,408	47,066	68,434	59,756	38,246	73,220	59,624	19,691	39,933	715,482	579,535	135,947

	A	B	F	I	L	O	R	U	X	AA	AD	AG	AJ	AL	AM	AN	AO	AP	AQ
1			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			YTD - 12 months		
2			Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	better/ (worse)	Budget	Actual	better/ (worse)
83														-	-	-	-	-	-
84		COMMUNICATIONS												-	-	-	-	-	-
85		Printing	5,781	21	6,231	2,656	4,451	836	14,641	3,049	9,492	8,667	6,014	8,875	14,110	(5,235)	106,500	75,949	30,551
86		Paper	2,833	2,120	5,658	5,192	2,909	2,156	262	983	3,676	866	186	4,000	1,867	2,133	48,000	28,707	19,293
87		Website/Station/communication	892	392	192	294	195	695	1,409	986	195	195	195	1,500	195	1,305	18,000	5,835	12,165
88		Telephone & Internet	10,428	5,806	12,700	31,486	10,673	20,616	13,098	15,146	16,036	13,715	7,096	18,000	18,725	(725)	216,000	175,525	40,475
89		Postage	1,860	7,533	6,219	342	4,008	7,450	8,237	3,843	923	18,309	12,279	9,000	5,510	3,490	108,000	76,514	31,486
90		Professional Fees/Translations	-	-	386	734	68	116	-	-	5,017	1,711	15	417	122	295	5,000	8,170	(3,170)
91		Total Communications	21,793	15,872	31,386	40,704	22,303	31,870	37,647	24,007	35,339	43,463	25,785	41,792	40,528	1,263	501,500	370,699	130,801
92														-	-	-	-	-	-
93		CONFERENCES/MILEAGE												-	-	-	-	-	-
94		Staff-Misc. Conf/Seminar	(425)	484	392		1,885		2,012		1,756	461	695	4,250	3,435	815	51,000	10,695	40,305
95		Exec. Board-Conferences	-							750				1,000	-	1,000	12,000	750	11,250
96		Misc. Members-Reimbursed	1,256	342	300	719	191	-	3,502	103				1,000	353	647	12,000	6,767	5,234
97		Total Conferences/Mileage	831	826	692	719	2,076	-	5,514	853	1,756	461	695	6,250	3,788	2,462	75,000	18,211	56,789
98														-	-	-	-	-	-
99		STAFF MEETING & TRAINING												-	-	-	-	-	-
100		Staff / Director Training			1,746	440			797	820	-		1,088	800	8,260	(7,460)	9,600	13,151	(3,551)
101		Staff - representation & political & c	6,430	9,634	6,621	7,864	8,209	7,646	10,002		6,423	5,997	1,621	6,000	6,010	(10)	72,000	76,456	(4,456)
102		Clerical Staff	54	156	-	214	25	128	512	54	63	41	13	600	2,854	(2,254)	7,200	4,114	3,086
103		Executive Staff	332	496	-		114	-	146	84	467	-	241	1,000	1,635	(635)	12,000	3,514	8,486
104		Tuition Reim.-Internal Organizers												417		417	5,000	-	5,000
105		Tuition Reim.-OPEIU												417		417	5,000	-	5,000
106		Total Staff Training	6,816	10,286	8,367	8,518	8,347	7,774	11,458	957	6,953	6,038	2,963	9,233	18,758	(9,525)	110,800	97,235	13,565
107														-	-	-	-	-	-
108		EDUCATION & TRAINING												-	-	-	-	-	-
109		Steward & Chief Steward Training	423	811	3,274	770	741	791	560	420	1,293	331	329	4,183	189	3,994	50,200	9,932	40,268
110		Executive Board			226	663	-		-	70				500	(1,180)	1,680	6,000	(221)	6,221
111		Education & Training Committee Meeting & Mate		676	166	-	25	3,125		(313)		2,443	-	1,000	-	1,000	12,000	6,122	5,878
112		Industry Training Events			82				443	300				833		833	10,000	825	9,175
113		Total Education & Training	423	1,488	3,748	1,433	766	3,916	1,003	478	1,293	2,774	329	6,517	(991)	7,507	78,200	16,658	61,542
114														-	-	-	-	-	-

	A	B	F	I	L	O	R	U	X	AA	AD	AG	AJ	AL	AM	AN	AO	AP	AQ
1			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			YTD - 12 months		
2			Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	better/ (worse)	Budget	Actual	better/ (worse)
115		POLITICAL/SOCIAL INVOLVEMENT																	
116	39,644	Candidates Account (\$0.05 per mem	1,981	2,011	2,011	2,018	1,995	1,985	1,980	1,941	1,946	3,905	3,951	1,982	3,983	(2,001)	23,786	29,706	(5,920)
117	39,644	Issues Account (\$0.15 per member pe	5,944	6,032	6,032	6,053	5,984	5,955	5,939	5,822	5,839	3,905	3,951	5,947	3,983	1,964	71,359	65,439	5,920
118		Legal	6,207	2,826	1,015	3,219	2,075	891	13,982	2,495	4,577	5,652	15,929	4,000	26,198	(22,198)	48,000	85,065	(37,065)
119		Committee Meetings	-	347	331	-	-	811	195	-	1,073	678	571	500	272	228	6,000	4,278	1,722
120		Conferences	-	-	487	-	-	-	120	360	-	-	493	1,000	279	721	12,000	1,739	10,261
121		Electoral Staff/ Activity				-				519				100		100	1,200	519	681
122		Polls & Surveys				-								833		833	10,000	-	10,000
123		Special Printing				-								100		100	1,200	-	1,200
124		Subscriptions				-								25		25	300	-	300
125		Total Political/Social Involvement	14,132	11,215	9,876	11,290	10,053	9,643	22,215	11,136	13,436	14,140	24,895	14,487	34,715	(20,228)	173,845	186,746	(12,901)
126														-		-	-		-
127		SOCIAL & ECONOMIC JUSTICE																	
128		Committee Meetings	154	87	136	38	83	113	(125)	126	140	11	48	300	237	63	3,600	1,049	2,551
129		Conferences	-	-	-	-	-	-	-	-	-	-	-	417		417	5,000	-	5,000
130		Contributions/Solidarity	100	450	3,970		1,100	300	200	1,375			610	333	330	3	4,000	8,435	(4,435)
131	55,372	Caucus Activities	3,155	2,276	16,364	6,928	5,170	6,706	7,347	2,925	813	2,418	1,677	4,614	4,267	347	55,372	60,046	(4,674)
132		Total Social & Economic Justice	3,410	2,813	20,470	6,966	6,354	7,119	7,422	4,425	953	2,429	2,335	5,664	4,834	830	67,972	69,530	(1,558)
133														-		-	-		-
134		MEMBER INVOLVEMENT																	
135		Memorabilia/Give away Member Prio	819	404	276	2,455	9,910	2,530	14,006	969	4,391	2,367	168	6,000	94	5,906	72,000	38,388	33,613
136		Awards/Recognition				250								833	-	833	10,000	250	9,750
137		Planning & Event Prep												250		250	3,000	-	3,000
138		Ex Board / Advisory Board Reimbursement									375			417		417	5,000	375	4,625
139		Rally Rental & Bus	4,978	4,254	8,074	3,989	4,464	6,061	1,958	533	7,640	1,761	3,598	4,000	386	3,614	48,000	47,696	304
140		Member Reimbursement/Lost time				-		706	-	-	-	-	326	5,000	-	5,000	60,000	1,032	58,968
141		Transportation & Vehicle Expenses			-	531	877	231	1,036		531	1,286		500	1,258	(758)	6,000	5,750	250
142		Total Member Involvement	5,797	4,659	8,350	7,224	15,251	9,527	17,000	1,502	12,936	5,414	4,092	17,000	1,738	15,262	204,000	93,490	110,510
143														-		-	-		-
144		NEGOTIATIONS																	
145		Printing Contracts			159	-	-						2,909	2,083	-	2,083	25,000	3,068	21,932
146		Meetings & Supplies	2,067	1,522	3,581	3,438	1,906	4,438	1,063	1,443	14,452	2,626	1,757	5,000	577	4,423	60,000	38,870	21,130
147		Strike Preparations									4,236	-	-	2,000		2,000	24,000	4,236	19,764
148	39,644	Automatic Strike Fund Transfer (\$0.5	19,822	19,822	19,822	19,822	19,822	19,822	19,822	19,822	19,822	19,822	19,822	19,822	19,822	(0)	237,863	237,864	(1)
149		Total Negotiations	21,889	21,344	23,562	23,260	21,728	24,260	20,885	21,265	38,509	22,448	24,488	28,905	20,399	8,507	346,863	284,037	62,826
150		MEETINGS & EVENTS																	
151		Executive Board Meetings	713	30,321	41		345	638	373	503	1,034	705	133	8,250	-	8,250	99,000	34,807	64,193
152		Steward/Council meetings	1,705		-	-	-	4,733	-	3,687	-	-	-	4,000	-	4,000	48,000	10,125	37,875
153		521 Party & other events					4,619		-		-	-		2,000	-	2,000	24,000	4,619	19,381
154		By Law Convention - 400 mbr				120	-	2,762	166,401	2,649	50,823	63,313	14,412	33,333	21,209	12,124	400,000	321,689	78,311
155		Industries & Members conference	1,092			-	-	-						8,333		8,333	100,000	1,092	98,908
156		Miscellaneous				463	-	-						167		167	2,000	463	1,537
157		Total Meetings & Events	3,510	30,321	41	583	4,965	8,132	166,774	6,839	51,857	64,017	14,546	56,083	21,209	34,874	673,000	372,795	300,205
158														-		-	-		-

	A	B	F	I	L	O	R	U	X	AA	AD	AG	AJ	AL	AM	AN	AO	AP	AQ
1			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			YTD - 12 months		
2			Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	better/ (worse)	Budget	Actual	better/ (worse)
159		REPRESENTATIVE DUES												-	-	-	-	-	-
160	55,372	SEIU \$7.65 ea	429,846	436,372	436,907	437,963	440,648	438,062	438,151	430,902	432,240	436,249	436,899	423,596	441,206	(17,610)	5,083,156	5,235,444	(152,288)
161	53,372	SEIU Unity Fund \$5.00ea	281,750	273,880	273,770	274,370	273,765	273,970	270,720	267,575	270,040	271,820	270,035	266,860	275,180	(8,320)	3,202,324	3,276,875	(74,551)
162	600	SEIU Retirees \$1.00ea	162	162	37	79	55	12	1	587	90	109	31	50	31	19	600	1,356	(756)
163	24	SEIU Associate Members-1.00	-	-	84	24	-	76	-	-	-	-	-	2	-	2	24	184	(160)
164	55,372	SEIU/ State Council-\$2.53ea	141,059	143,274	143,689	143,728	144,540	143,857	143,607	141,114	141,891	143,140	143,206	140,091	144,821	(4,729)	1,681,096	1,717,926	(36,830)
165	1,200	Nurse Alliance \$1.45ea	1,940	1,940	1,940	1,940	1,434	1,434	1,434	1,434	1,434	1,434	1,434	1,740	1,434	306	20,880	19,233	1,647
166	23,000	So Bay CLC \$0.55ea	12,129	12,642	12,634	12,427	12,399	12,187	12,395	12,030	12,004	12,201	12,377	12,650	12,404	246	151,800	147,827	3,973
167	3,700	SMCO CLC \$0.60ea	2,112	4,616	2,275	2,256	2,212	2,268	2,166	2,307	2,197	2,190	2,217	2,220	2,252	(32)	26,640	29,068	(2,428)
168	7,000	Fresno CLC \$0.45ea	2,875	2,820	2,915	2,879	2,906	2,891	2,811	2,618	2,680	2,837	2,480	2,450	2,775	(325)	29,400	33,485	(4,085)
169	6,500	Bakersfield CLC \$0.25ea	1,669	1,672	1,694	1,616	1,542	1,532	1,511	1,485	1,516	1,418	1,576	1,625	1,554	71	19,500	18,782	718
170	7,100	Monterey & Santa Cruz LC \$0.55ea	3,622	3,595	3,716	3,671	3,522	3,504	3,540	3,505	3,391	3,468	3,379	3,905	3,472	433	46,860	42,386	4,474
171	55,372	CA Labor Fed 25% X .47ea	4,952	5,038	5,036	5,047	5,086	5,061	5,052	5,067	4,979	5,025	5,038	5,980	5,083	898	71,763	60,464	11,299
172		Building Trades-SMCO	300	300	300	300	300	300	300	300	300	300	300	300	300	-	3,600	3,600	-
173		Total Representative Dues	882,414	886,310	884,998	886,299	888,408	885,154	881,688	868,923	872,762	880,192	878,972	861,470	890,511	(29,041)	10,337,644	10,586,631	(248,987)
174																			
175		TOTAL EXPENSES	2,909,658	2,521,993	2,530,723	2,573,568	2,597,461	2,589,845	3,088,958	2,555,375	2,659,149	2,645,415	2,457,199	2,771,077	3,026,079	(255,001)	33,931,645	32,155,423	1,776,221
176																			
177		TOTAL INCOME LESS TOTAL	(305,164)	(172,444)	333,444	(106,673)	(233,119)	(4,011)	(526,260)	181,537	(317,714)	(267,217)	(53,647)	(262,552)	(291,114)	(28,562)	(3,840,906)	(1,762,381)	2,078,524
178																			
179		VOLUNTARY TRANSFERS																	
180		Building Funds		-		13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	-	13,000	(13,000)	-	117,000	(117,000)
181		Strike Fund		-		-	-	-	-	-	-	-	-	-	-	-	-	-	-
182		Total Transfers		-		13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000		13,000	(13,000)		117,000	(117,000)
183		TOTAL INCOME LESS EXPENS	(305,164)	(172,444)	333,444	(119,673)	(246,119)	(17,011)	(539,260)	168,537	(330,714)	(280,217)	(66,647)	(262,552)	(304,114)	(41,562)	(3,840,906)	(1,879,381)	1,961,524
184																			
185																			

SEIU Local 521
Organizing Statement for the year of 2009

Doc # 3

	A	D	G	J	M	P	S	V	Y	AB	AE	AH	AJ	AK	AL	AM	AN	AQ
1		Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09		Dec-09			2009	
2		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	Better / (Worse)	12 months Budget	YTD - 12 months	Better / (Worse)
4	Budget from SEIU Local 521	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	326,854	0	3,922,247	3,922,248	(1.00)
6	Expenses																	
7	Legal - Organize	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,500	2,350	150	30,000	28,200	1,800
8	Arbitration - Organizing	-	-	-	-	-	-	-	-	0	-	-	17	-	17	200	-	200
9	Lost Time - Organizing	585	-	-	-	-	-	-	-	0	-	-	12,500	-	12,500	150,000	585	149,415
10	Salaries - Organizing (25+2)	145,949	95,983	99,588	112,868	113,996	114,126	169,523	102,314	94,781	83,686	156,189	128,852	122,275	6,577	1,675,075	1,411,278	263,797
11	Workers Comp. Ins. - Org	-	2,052	2,052	2,736	3,647	1,710	1,710	1,710	1,710	1,710	1,710	2,373	1,710	663	28,476	22,458	6,018
12	Payroll Tax Exp - Organ.	31,816	21,393	20,210	22,864	23,309	24,720	39,009	21,222	21,198	19,999	28,114	19,880	26,832	(6,951)	238,564	300,684	(62,120)
13	401K Matching	3,049	2,235	2,326	2,722	2,747	2,744	4,466	2,270	2,350	2,439	1,973	4,188	3,434	753	50,252	32,755	17,497
14	EMPLOYEE BENEFITS - O	37,088	27,932	28,745	27,523	37,686	32,598	29,987	29,922	27,502	27,176	53,736	29,981	24,707	5,275	359,775	384,601	(24,826)
15	Pension Plan Exp - Organi.	19,834	13,271	13,823	15,682	15,838	15,671	23,139	13,561	12,944	11,586	10,641	19,543	16,651	2,892	234,511	182,641	51,870
16	Staff Recruiting Exp-Org.	-	-	30	35	104	-	-	0	-	-	-	417	-	417	5,000	169	4,831
17	Vacation / Comp Time - Org	5,407	6,501	898	648	227	5,142	18,013	3,227	9,703	16,334	935	5,369	10,294	(4,925)	64,426	77,329	(12,903)
18	Training Exp - Org.	-	1,294	261	-	-	-	299	1,545	0	-	-	1,000	256	744	12,000	3,655	8,345
19	Mileage reimb exp - Organiz	7,866	11,237	16,816	15,642	16,180	17,558	17,291	13,833	16,297	7,551	21,632	16,453	6,958	9,495	197,438	168,862	28,576
20	Vehicle Expenses	572	308	541	623	2,098	1,332	1,197	1,502	1,179	2,900	1,736	5,000	1,174	3,826	60,000	15,164	44,836
21	RENT EXPENSES - Organiz	4,140	3,600	5,232	4,353	11,729	13,120	13,379	11,729	10,420	7,799	11,937	3,600	3,063	537	43,200	100,501	(57,301)
22	Telephone Expenses - Organi	800	1,276	1,280	1,300	879	1,291	2,861	846	539	1,289	2,972	3,100	2,597	503	37,200	17,930	19,270
23	Utilities Expenses	-	-	-	-	-	-	1,969	-	0	-	-	83	-	83	1,000	1,969	(969)
24	Office Supplies Exp - Organi	1,244	1,724	426	2,104	2,601	3,587	2,615	666	1,372	2,395	2,178	2,500	540	1,960	30,000	21,453	8,547
25	Printing Expenses - Organiz	456	-	-	117	123	-	56	-	299	-	400	833	-	833	10,000	1,451	8,550
26	Postage Expenses - Organiz	18	274	-	-	-	45	31	581	27	8	-	750	-	750	9,000	983	8,017
27	PT Organizing	-	(403)	-	-	-	-	-	-	0	-	-	2,000	-	2,000	24,000	(403)	24,403
28	Communication Cost Expens	-	-	-	-	-	-	-	-	0	-	-	3,000	-	3,000	36,000	-	36,000
29	Referral lead/DATA - Organi	750	-	-	750	-	-	-	-	940	940	-	900	-	900	10,800	3,380	7,420
30	Professional Fee Expenses	-	-	-	2,960	-	-	-	-	0	-	-	250	-	250	3,000	2,960	40
31	Translation Expenses - Orgar	-	-	-	-	-	-	-	-	0	-	-	83	-	83	1,000	-	1,000
32	Equipment Leasing Exp - Org	-	-	-	-	-	-	4,059	-	0	-	-	200	-	200	2,400	4,059	(1,659)
33	Equip. Maint. & Repair -Org	-	-	-	-	-	-	-	-	(3,041)	804	-	200	-	200	2,400	(2,237)	4,637
34	Computer Database Services	725	-	725	725	725	725	725	725	725	725	725	1,500	-	1,500	18,000	7,250	10,750
35	Subscriptions - Organizing	-	725	275	-	-	-	-	-	0	-	-	42	-	42	500	1,000	(500)
36	Travel Expenses - ORGANIZ	15,213	21,137	40,183	45,376	36,472	31,951	23,749	36,942	36,160	28,557	19,884	32,000	13,838	18,162	384,000	349,463	34,537
37	Conference - Organizing	-	-	-	-	-	-	-	-	0	-	-	1,042	-	1,042	12,500	-	12,500
38	Rally / Bus Rental-Organizin	-	-	-	3	-	270	-	-	0	-	-	2,000	-	2,000	24,000	273	23,727
39	Memorabilia / Give Away-O	396	-	-	-	-	-	-	-	0	-	-	4,000	-	4,000	48,000	396	47,604
40	Meeting - Organizing	2,415	2,277	1,884	831	1,021	382	1,943	4,663	726	639	134	6,500	1,024	5,476	78,000	17,939	60,061
41	Donation - Organizing	-	-	-	-	-	801,667	-	-	0	-	-	300,000	-	300,000	300,000	801,667	(501,667)
42																		
43	Total Expenses	280,671	215,165	237,645	262,211	271,732	1,070,989	358,372	249,609	238,180	218,887	317,246	612,655	237,704	374,951	4,180,717	3,958,412	222,304
44																		
45	Net Income	46,183	111,689	89,209	64,643	55,122	(744,135)	(31,518)	77,245	88,674	107,967	9,608	(285,801)	89,150	374,951	(258,470)	(36,164)	222,305
46																		

SEIU Local 521
Dues Receipts for Year 2009

DOC # 4

	A	F	I	L	O	R	U	X	AA	AD	AG	AJ	AL	AM	AN	AO	AP	AQ
1		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			YTD -Twelve months		
2		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	better/ (worse)	Budget	Actual	better/ (worse)
3	Dues Receipts																	
4	Counties																	
5	Dues - Santa Clara County	549,069	550,659	826,772	552,309	554,129	553,407	552,516	826,607	549,449	550,796	\$ 550,350.60	606,407	547,238	(59,170)	7,276,890	7,163,301	(113,589)
6	Dues - San Mateo County	118,196	78,585	78,360	78,906	78,624	79,238	117,032	76,113	76,698	76,639	76,935.04	86,864	113,716	26,853	1,042,366	1,049,043	6,676
7	Dues - Kern County	295,626	177,694	177,557	176,283	175,442	176,111	264,053	175,718	173,821	173,145	173,157.01	212,895	258,623	45,728	2,554,739	2,397,228	(157,510)
8	Dues - San Benito County	11,610	11,652	17,445	11,794	11,862	5,843	17,438	11,623	17,286	11,519	11,528.15	12,586	11,529	(1,057)	151,032	151,129	98
9	Dues - Santa Cruz County	103,374	52,080	153,923	102,869	102,720	101,560	99,853	97,324	96,878	98,548	98,426.64	110,538	98,504	(12,034)	1,326,458	1,206,059	(120,399)
10	Dues - KINGS County	11,970	17,874	11,934	13,194	20,466	13,572	13,878	13,968	21,204	14,346	14,310.00	13,142	14,292	1,150	157,702	181,008	23,306
11	Dues - TULARE County	22,750	22,694	83,773	55,364	69,754	69,037	68,357	101,239	42,832	64,183	63,783.81	46,727	63,343	16,617	560,720	727,110	166,390
12	Dues - MONTEREY COUNTY	164,807	163,895	164,809	165,150	146,711	146,819	146,259	148,424	147,763	146,988	145,923.98	160,100	147,167	(12,933)	1,921,200	1,834,714	(86,486)
13	Dues - STANISLAUS COUNTY	38,904	39,877	19,837	58,999	38,582	37,969	56,229	37,387	37,133	36,858	18,245.28	41,826	53,095	11,269	501,906	473,114	(28,792)
14	Dues - MARIPOSA COUNTY	11,446	11,800	11,882	11,354	11,388	11,156	11,421	11,545	11,432	11,432	11,467.64	8,376	12,106	3,730	100,510	138,430	37,921
15	Dues -FRESNO COUNTY	371,721	203,205	228,450	228,968	226,996	344,745	226,047	226,096	225,910	224,365	223,127.51	266,853	339,098	72,245	3,202,231	3,068,728	(133,503)
16	Dues -MADERA (COMPA) COUN	3,861	3,883	3,774	3,758	3,721	3,490	3,452	3,476	3,479	3,403	3,364.65	4,605	3,352	(1,253)	55,258	43,013	(12,245)
17	Dues -MADERA (SEMC) COUNTY	928	1,007	1,016	1,072	1,161	1,135	1,145	1,073	1,050	1,005	1,081.26	959	1,061	102	11,504	12,734	1,230
18	Dues - Tuolumne County											275.00	-	550	550	-	825	825
19	Courts																	
20	Dues - Santa Clara Sup Court	42,743	42,599	63,378	42,281	42,482	42,627	42,168	62,994	35,912	41,392	39,036.26	47,091	39,089	(8,002)	565,091	536,703	(28,388)
21	Dues - San Mateo Sup Court	22,998	15,389	15,419	15,317	15,063	15,149	22,988	14,682	14,825	14,012	13,645.94	16,641	20,494	3,853	199,688	199,981	294
22	Dues - SANTA CRUZ COURT	6,157	3,064	9,191	6,065	6,121	5,945	5,836	5,373	5,448	5,497	5,579.66	6,102	5,505	(597)	73,223	69,781	(3,441)
23	Dues - SAN BENITO COURT	1,026	1,009	2,044	533	1,081	1,631	1,075	1,624	1,046	518	1,070.92	935	1,561	626	11,220	14,219	2,998
24	Dues - KINGS COURT	738	3,636	2,430	2,358	2,322	3,510	2,304	2,268	2,250	3,294	1,098.00	1,629	3,294	1,665	19,548	29,502	9,954
25	Dues - TULARE COURT	7,050	7,111	10,621	7,222	3,586	10,482	6,985	10,571	6,491	6,713	6,610.92	7,790	6,523	(1,267)	93,482	89,964	(3,518)
26	Dues - MONTEREY COURT	-	5,999	6,183	12,237	6,025	-	6,094	12,176	-	12,056	0.00	6,381	5,986	(395)	76,568	66,754	(9,813)
27	Dues - MARIPOSA COURT	321	288	252	251	251	323	323	334	343	170	236.34	344	320	(24)	4,129	3,412	(717)
28	Dues - FRESNO COURT	-	46,133	18,527	18,551	18,540	28,034	18,600	18,435	18,326	18,861	18,637.85	-	28,125	28,125	-	250,770	250,770
29	Cities																	
30	Dues - City of Menlo Park	4,409	13,721	8,959	9,010	9,161	13,804	9,832	9,472	8,810	8,666	8,593.23	10,123	12,897	2,774	121,471	117,335	(4,136)
31	Dues - City of Palo Alto	42,775	41,885	41,333	41,492	41,358	62,078	39,894	39,977	41,031	41,576	41,768.22	42,996	60,885	17,889	515,954	536,051	20,096
32	Dues - City of East Palo Alto	2,841	1,897	1,880	1,855	1,835	1,871	2,832	1,936	1,691	1,663	1,751.01	2,033	2,834	801	24,392	24,886	494
33	Dues - City of Redwood City	18,097	18,638	18,690	18,704	18,715	28,046	18,503	18,251	18,186	27,322	18,140.19	19,352	18,223	(1,129)	232,222	239,515	7,293
34	Dues - City of San Mateo	7,053	7,093	10,516	6,993	7,102	7,165	7,202	10,641	7,047	7,042	7,030.87	8,004	6,889	(1,114)	96,044	91,774	(4,270)
35	Dues - City of Mtn View	11,587	11,606	17,683	5,921	17,836	11,974	12,093	18,341	12,200	12,142	12,144.68	12,510	12,128	(381)	150,114	155,657	5,543
36	Dues - City of Sunnyvale	1,309	1,487	1,526	2,441	823	2,475	1,599	1,563	2,362	1,631	1,637.43	1,637	1,598	(40)	19,649	20,451	802
37	Dues - City of EXETER	624	624	624	624	624	624	585	585	585	585	546.00	593	546	(47)	7,115	7,176	61
38	Dues - City of Delano	9,468	6,228	6,305	6,299	6,328	9,842	6,548	6,495	6,684	6,599	6,801.06	6,776	10,050	3,275	81,308	87,647	6,339
39	Dues - City of Salinas	12,745	12,535	12,723	12,914	13,206	12,249	10,496	10,568	10,517	10,444	10,405.19	11,431	10,223	(1,207)	137,167	139,025	1,858
40	Dues - City of Santa Cruz	25,242	13,100	33,531	22,781	12,267	34,264	23,736	33,258	21,163	20,850	20,726.15	25,399	20,167	(5,233)	304,793	281,085	(23,708)
41	Dues - City of Watsonville	2,470	2,455	3,779	2,592	2,621	2,595	2,644	3,413	2,295	2,288	2,301.51	2,742	2,301	(442)	32,910	31,756	(1,154)
42	Dues - City of King	662	668	636	636	322	971	648	648	649	649	324.75	697	974	277	8,361	7,790	(571)
43	Dues - City of Hanford	2,561	5,223	5,266	7,952	5,222	5,097	5,034	2,540	7,668	5,100	5,102.76	4,834	5,118	284	58,009	61,884	3,876
44	Dues - City of TAFT	272	272	122	652	340	368	368	405	607	423	441.60	329	423	94	3,953	4,694	741
45	Dues - City of WASCO	2,024	2,000	2,956	966	1,932	2,897	1,932	1,876	1,829	1,863	1,862.96	2,402	2,750	348	28,829	24,888	(3,942)
46	Dues - City of CORCORAN	-	312	312	624	351	332	312	-	351	663	312.00	388	312	(76)	4,657	3,881	(776)
47	Dues - City of Scotts Valley	1,369	1,433	1,365	1,435	1,435	1,435	1,435	1,474	1,476	1,318	1,324.35	1,499	1,324	(175)	17,986	16,824	(1,162)
48	Dues - City of Shafter	2,609	2,609	2,609	2,611	2,611	2,611	2,611	2,555	2,537	2,537	2,463.40	2,312	2,463	152	27,738	30,825	3,087
49	Dues - City of Tulare	4,896	4,903	4,903	4,892	4,856	7,258	4,846	4,777	4,745	4,698	4,698.00	5,338	6,930	1,592	64,057	62,402	(1,655)
50	Dues - City of Bakersfield	26,295	26,201	26,142	26,235	26,324	39,243	25,955	25,870	25,817	25,803	25,759.15	29,173	25,709	(3,464)	350,079	325,353	(24,725)
51	Dues - City of HOLLISTER	2,167	4,080	2,097	-	2,116	2,058	4,145	2,127	-	4,388	2,257.32	2,000	2,248	248	23,995	27,683	3,688
52	Dues - City of COALINGA	1,537	1,008	1,015	1,066	1,080	1,094	1,112	1,692	1,109	1,123	1,105.20	1,211	1,102	(110)	14,537	14,044	(493)
53	Dues - City of LINDSAY	155	-	359	145	145	246	-	183	352	-	428.46	209	111	(98)	2,505	2,125	(380)

SEIU Local 521
Dues Receipts for Year 2009

DOC # 4

	A	F	I	L	O	R	U	X	AA	AD	AG	AJ	AL	AM	AN	AO	AP	AQ
1		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		YTD -Twelve months			
2		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	better/ (worse)	Budget	Actual	better/ (worse)
54	Dues - City of ARVIN	981	991	1,486	991	1,028	1,028	1,053	1,541	1,009	991	1,029.40	964	983	19	11,564	13,110	1,546
55	Dues - City of GREENFIELD	981	991	1,486	991	636	1,065	710	1,065	355	1,058	758.94	964	759	(205)	11,564	10,856	(707)
56	Schools																	
57	Dues - Santa Clara COE	44,125	44,495	44,406	44,550	49,729	48,711	48,023	44,384	44,145	45,900	48,341.95	43,683	48,426	4,743	524,195	555,236	31,041
58	Dues - San Mateo COE	-	5,344	5,270	5,340	5,377	5,332	5,444	10,968	-	5,556	5,463.70	6,031	10,997	4,966	72,375	65,092	(7,283)
59	Dues - Campbell UHSD	2,687	2,694	2,805	2,962	2,601	2,757	2,943	2,312	2,307	2,776	2,850.46	2,472	2,919	447	29,668	32,614	2,946
60	Dues - Cupertino USD	2,314	9,365	9,198	9,418	9,268	9,426	8,278	8,141	8,417	9,112	9,211.94	8,552	16,511	7,958	102,630	108,660	6,030
61	Dues - Morgan Hill UHSD	-	9,987	10,448	10,254	10,383	10,454	7,699	3,436	3,909	10,012	10,061.54	9,279	10,128	849	111,346	96,773	(14,573)
62	Dues - Orchard Elem.	10,290	1,779	945	945	935	921	835	153	210	944	946.42	686	1,891	1,206	8,229	20,795	12,567
63	Dues - West Valley CCD	-	15,607	15,636	15,723	15,723	15,767	15,200	13,552	14,252	15,132	14,936.34	16,153	14,951	(1,202)	193,834	166,479	(27,355)
64	Dues - Foothill - DeAnza CCD	16,104	32,124	32,133	32,032	-	-	-	-	-	-	-	38,114	-	(38,114)	457,366	112,392	(344,974)
65	Dues - GONZALES UNIFIED SCH	-	200	255	255	255	255	255	255	-	255	255.25	181	255	74	2,171	2,242	71
66	Dues - STANDARD SCHOOL	944	934	953	918	904	923	491	491	923	936	936.36	1,210	936	(273)	14,516	10,289	(4,228)
67	Dues - San Lorenzo Valley USD	-	3,806	3,771	3,794	3,731	3,731	3,735	-	-	3,561	3,559.34	3,086	3,500	414	37,036	33,188	(3,848)
68	Dues - TAFT UNION HIGH SCHO	1,849	1,849	1,849	1,849	1,849	1,849	1,889	1,240	1,320	1,849	1,889.39	1,660	1,889	230	19,914	21,174	1,260
69	Dues - EDISON ELEMENTARY	481	537	537	537	537	593	593	178	197	539	602.90	463	611	147	5,561	5,942	381
70	Dues - RIVERDALE UNIFIED SCH	1,562	1,573	1,561	1,561	1,561	1,561	1,561	1,565	1,559	1,582	1,582.42	1,507	1,582	75	18,088	18,810	722
71	Dues - LAIDLAW EDUCATION SE	6,165	6,734	6,781	6,744	3,270	(20,368)	1,252	189	2,894	3,383	0.00	6,401	2,603	(3,798)	76,813	19,647	(57,166)
72	Dues - FRESNO UNIFIED SCH DIS	27,757	27,549	27,700	27,570	27,420	27,486	27,476	27,653	26,958	27,386	27,540.10	27,760	27,522	(238)	333,119	330,018	(3,101)
73	Dues - FASTA	7,449	2,907	7,296	6,941	6,347	7,883	6,696	410	316	4,888	8,304.36	6,712	7,152	440	80,545	66,589	(13,956)
74	Private Non-profit																	
75	Dues - Momentum	4,768	9,428	9,395	14,448	4,855	14,504	9,704	14,129	8,980	9,194	9,548	10,508	9,851	(657)	126,095	118,803	(7,292)
76	Dues - Community Solutions	8,316	-	-	9,808	3,443	-	7,016	-	8,696	3,605	5,574	3,496	3,782	286	41,953	50,240	8,287
77	Dues - Gardner Health	6,152	9,279	6,234	6,383	3,111	9,389	6,184	9,444	3,061	9,035	-	6,789	9,012	2,223	81,470	77,284	(4,186)
78	Dues - Rebekah Children's Hm	2,905	2,987	2,987	2,996	2,894	3,126	4,735	3,102	2,977	3,055	2,995	3,327	4,442	1,115	39,920	39,202	(718)
79	Dues - SC Bar Foundation	2,517	2,357	2,313	2,326	2,382	2,270	3,078	3,306	3,381	3,240	3,204	2,004	3,198	1,194	24,043	33,571	9,528
80	Dues - Starlight	2,221	1,040	3,372	2,393	1,224	4,659	2,323	2,363	2,528	2,762	1,398	3,830	2,716	(1,114)	45,964	28,999	(16,965)
81	Dues - Humane Society	-	990	691	706	724	779	647	887	676	641	582	799	1,476	677	9,586	8,798	(788)
82	Dues - MACSA	2,703	2,720	2,533	2,798	2,860	4,374	1,402	3,011	1,475	709	1,402	3,367	1,883	(1,484)	40,401	27,870	(12,531)
83	Dues - HOPE REHABILITATION	5,742	5,605	5,657	5,438	5,339	5,352	5,311	5,216	5,143	5,183	5,190	5,750	5,288	(461)	68,996	64,466	(4,530)
84	Dues - Community Act Part Kern	11,936	17,682	11,777	12,469	12,281	10,531	7,999	12,435	12,046	-	34,819	11,548	13,581	2,032	138,581	157,556	18,975
85	Dues - SANTA CRUZ COMM COU	3,883	2,043	1,953	2,169	2,180	1,687	641	502	1,503	2,759	2,223	1,635	2,142	506	19,624	23,683	4,059
86	Dues - SALUD PARA LA GENTE I	2,458	4,720	6,236	4,917	2,974	6,999	4,782	4,873	4,882	4,707	6,079	4,764	6,308	1,545	57,164	59,935	2,771
87	Dues - COMMUNITY ACT P MAD	3,142	2,377	2,570	1,870	1,694	2,403	1,698	1,708	1,799	2,696	1,841	2,389	3,850	1,461	28,665	27,648	(1,017)
88	Dues -MONTEREY CHILDREN SE	2,001	3,051	1,864	-	-	-	-	-	-	-	-	2,363	1,228	(1,135)	28,359	8,144	(20,215)
89	Dues -GOLDEN VALLEY HEALTHI	14,973	9,869	9,892	9,858	10,357	10,460	16,499	10,794	11,323	10,911	10,904	11,027	11,114	87	132,318	136,955	4,637
90	Dues - CHAMBERLAIN'S CHILDR	829	-	802	1,632	-	1,547	1,370	-	1,590	-	809	794	687	(106)	9,524	9,266	(258)
91	Dues - COMMUNITY BRIDGES	2,899	2,754	2,645	2,841	2,779	2,583	2,783	2,843	2,608	2,814	2,624	2,167	2,673	506	26,007	32,846	6,839
92	Dues - WOMEN'S CRISIS SUPPOR	534	462	463	443	434	486	536	575	476	431	399	554	314	(240)	6,650	5,553	(1,097)
93	Dues - ACHIEVEKIDS	5,635	5,581	5,522	5,265	5,353	-	13,388	-	10,767	5,464	8,222	5,912	5,537	(376)	70,947	70,733	(214)
94	Dues - PENINSULA JEWISH COM	2,058	4,527	2,166	-	4,415	792	-	1,527	-	2,106	2,097	1,745	4,192	2,447	20,938	23,880	2,942
95	Dues - JEWISH COMM CTR - PAL	(18)	3,238	1,419	1,420	-	2,615	499	36	1,266	1,302	2,038	942	1,955	1,013	11,304	15,770	4,466
96	Dues - AMERICAN RED CROSS	3,033	3,573	2,779	2,699	2,561	2,414	(75)	6,129	2,627	2,454	2,588	2,734	2,139	(595)	32,803	32,921	118
97	Dues - STUDENT TRANSPORTAT	398	838	439	404	738	1,580	-	172	742	829	-	601	1,706	1,105	7,206	7,845	639
98	Dues - SALIDA HEAD START	1,023	1,023	1,023	1,023	996	1,033	1,049	1,112	1,025	973	977	1,226	979	(247)	14,714	12,235	(2,479)
99	Dues - COMMUNITY ACT P KINC	865	1,323	1,282	895	817	1,561	-	1,012	575	659	311	951	696	(255)	11,412	9,996	(1,416)
100	Homecares																	
101	Dues - Addus Health Center	1,037	1,003	967	926	1,018	1,012	1,096	1,038	1,061	1,034	991.69	1,001	983	(19)	12,017	12,166	149
102	Dues - IHSS San Mateo Co.	61,206	59,794	59,372	61,341	61,347	61,201	61,547	62,492	61,781	62,076	63,041.49	55,607	61,990	6,383	667,289	737,188	69,899
103	Dues - IHSS Santa Clara Co.	259,778	266,728	264,410	275,695	276,205	274,079	276,036	282,042	276,808	278,566	293,854.62	231,152	289,330	58,177	2,773,830	3,313,533	539,704
104	Dues - Pathways	-	3,095	5,426	1,969	(1,000)	4,176	-	4,319	1,781	-	2,234.34	2,314	1,698	(615)	27,764	23,699	(4,065)
105	Dues - OACM	2,202	3,206	1,989	2,234	2,034	2,022	1,917	3,287	2,179	2,118	2,356.45	2,554	2,197	(357)	30,654	27,742	(2,912)

	A	F	I	L	O	R	U	X	AA	AD	AG	AJ	AL	AM	AN	AO	AP	AQ
1		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec			YTD -Twelve months		
2		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Actual	better/ (worse)	Budget	Actual	better/ (worse)
106	Special Districts											-			-	-	-	-
107	Dues - BEAR VALLEY	1,100	1,075	1,070	1,636	547	1,622	1,094	1,599	1,096	1,056	1,057	1,176	1,058	(118)	14,107	14,011	(96)
108	Dues - Housing Authority-SCCO	6,837	6,808	6,787	10,009	3,363	10,040	6,909	10,299	3,401	3,444	6,827	7,175	10,208	3,033	86,102	84,934	(1,169)
109	Dues - Valley Transit Authority	18,713	18,750	18,688	27,956	9,277	28,010	18,311	17,704	26,880	18,310	17,936	20,324	17,719	(2,606)	243,893	238,253	(5,639)
110	Dues - SANTA CRUZ METRO TR	5,895	2,971	5,895	5,443	2,926	8,694	5,727	5,830	5,757	5,681	5,673	5,503	5,637	134	66,031	66,128	97
111	Dues - ARVIN-EDISON WATER S	405	442	718	478	478	478	442	681	478	514	442	477	442	(36)	5,729	5,997	268
112	Dues - MONTEREY REGIONAL W	1,451	1,493	1,412	1,393	1,452	1,394	1,407	68	-	-	-	1,295	-	(1,295)	15,542	10,070	(5,473)
113	Dues - San Andreas Regional Ct	15,975	16,121	16,023	15,841	15,997	15,854	15,693	15,664	15,661	15,814	15,959	15,791	16,042	250	189,498	190,646	1,148
114	Dues - LINDSAY STRATHMORE I	77	77	77	77	77	77	77	77	77	77	77	76	77	1	909	924	15
115	Dues - SSJUD	200	200	100	300	200	200	200	200	200	200	200	200	200	-	2,400	2,400	-
116	Dues -SAN BENITO CTY WATER	609	648	993	331	994	663	663	1,014	678	679	679	676	680	4	8,118	8,631	513
117	Dues - SOQUEL CREEK WATER I	-	726	1,453	695	-	1,537	732	734	737	742	742	515	855	340	6,175	8,954	2,779
118	Dues - MONTEREY BAY UNIFIEL	2,301	1,186	2,369	2,369	2,369	3,555	2,380	2,385	1,194	2,385	2,388	4,057	3,598	(459)	48,682	28,477	(20,205)
119	Dues - CENTRAL CA LEGAL SER	2,678	2,668	2,662	2,696	2,475	2,349	2,480	2,462	2,499	2,438	2,498	2,596	2,511	(85)	31,149	30,415	(734)
120	Dues - Housing Authority-MRY	3,183	3,188	3,246	3,290	3,272	3,439	3,443	3,544	3,432	3,360	3,401	3,245	3,401	156	38,946	40,200	1,255
121	Dues - CHISPA HOUSING MANA	872	1,360	894	1,779	912	894	-	1,323	858	1,693	-	899	832	(67)	10,784	11,418	635
122	Dues - MV PUBLIC TRANSPORT/	4,160	1,996	1,968	1,968	2,024	1,966	2,414	1,968	2,299	2,336	2,304	2,065	2,276	210	24,785	28,069	3,284
123	Dues - Housing Authority-FAT	4,924	5,122	5,252	7,997	5,368	2,711	5,642	5,580	8,159	5,460	2,702	4,339	5,464	1,125	52,063	64,381	12,318
124	Dues - KERN REGIONAL CENTE	13,905	9,526	9,371	9,311	9,211	9,373	13,686	9,245	9,185	9,170	9,208	10,409	9,425	(984)	124,908	120,618	(4,291)
125	Dues - KERN CTY WATER DIST		804	791	777	777	808	1,301	867	852	838	845	-	1,292	1,292	-	9,953	9,953
126	Dues - SAN JOAQUIN VALLEY AIR		5,219	5,183	5,148	5,224	5,189	7,636	5,060	5,005	8,891	8,758	-	13,143	13,143	-	74,456	74,456
127	Dues - KERN CTY COURT		14,428	14,497	14,482	14,529	14,312	21,393	14,115	13,987	13,979	13,921	-	20,927	20,927	-	170,570	170,570
128	Dues - KERN CTY CEMETERY		144	144	144	144	144	216	144	144	146	146	-	218	218	-	1,733	1,733
129	Dues - YWCA								147	156	156	153	-	166	166	-	778	778
130	Dues - Associate Members	-	-	601	172	-	120	-	-	-	-	-	72	-	(72)	864	892	28
131	Dues - Retirees	1,713	398	1,296	836	204	1,406	102	2,601	(721)	368	108	1,026	108	(917)	12,306	8,419	(3,888)
132	Dues - 521 Staff Members	2,716	1,950	2,305	1,954	1,871	2,478	2,927	1,742	1,721	1,739	2,083	2,284	3,358	1,073	27,412	26,842	(570)
133	Total Dues Receipts	2,595,056	2,338,169	2,809,399	2,471,500	2,354,896	2,572,700	2,549,587	2,718,775	2,315,550	2,359,773	2,360,498	2,496,704	2,712,975	216,272	29,960,442	30,158,878	198,436

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	County	Office	B	C	COUNTIES	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09
2			B	C													
3	FAT	FAT	26	M	FRESNO COUNTY	2,588	2,575	2,552	2,557	2,541	2,539	2,568	2,599	2,586	2,560	2,546	2,565
4	FAT	FAT	26	A	FRESNO COUNTY - AGENCY	1,571	1,574	1,569	1,556	1,527	1,526	1,467	1,426	1,431	1,430	919	1,397
5	KER	BFL	26	M	KERN COUNTY	3,358	3,402	3,406	3,386	3,381	3,404	3,400	3,428	3,390	3,366	3,356	3,332
6	KER	BFL	26	A	KERN COUNTY - AGENCY	1,829	1,829	1,818	1,784	1,770	1,764	1,751	1,686	1,667	1,672	1,686	1,686
7	KER	BFL	26	A	KERN COUNTY - 56% AGENCY	127	121	118	120	120	121	120	118	116	117	117	119
8	KIN	BFL	26	M	KINGS COUNTY	333	331	332	367	379	377	383	388	393	399	398	397
9	MAD	FAT	26	M	MADERA COUNTY COMPA	57	56	55	55	53	49	49	49	49	48	47	48
10	MAD	FAT	26	M	MADERA COUNTY SEMC	18	18	18	19	19	19	19	18	18	18	18	18
11	MAR	FAT	26	M	MARIPOSA COUNTY	236	243	242	237	234	231	235	241	233	235	236	238
12	MRY	SAL	26	M	MONTEREY COUNTY	2,549	2,537	2,539	2,547	2,383	2,414	2,342	2,458	2,392	2,338	2,339	2,343
13	MRY	SAL	26	A	MONTEREY COUNTY - AGENCY	323	337	345	345	285	291	292	310	326	319	315	315
14	SB	SAL	26	M	SAN BENITO COUNTY	160	160	160	162	161	155	153	151	160	148	147	147
15	SB	SAL	26	A	SAN BENITO COUNTY - AGENCY	153	153	155	158	160	166	170	173	169	169	168	167
16	SM	SM	26	M	SAN MATEO COUNTY	848	884	890	897	894	869	864	864	864	849	843	828
17	SM	SM	26	A	SAN MATEO COUNTY - AGENCY	650	641	644	663	666	682	633	669	676	692	666	649
18	SC	SJC	26	M	SANTA CLARA COUNTY	8,010	7,962	7,776	8,024	8,035	8,057	8,018	7,996	7,978	8,002	8,002	7,996
19	SC	SJC	26	A	SANTA CLARA COUNTY - AGENCY	1,012	1,041	1,128	1,077	1,080	1,063	1,076	1,028	1,016	1,018	1,022	967
20	SCR	SCR	26	M	SANTA CRUZ COUNTY	1,670	1,742	1,677	1,683	1,684	1,693	1,686	1,690	1,643	1,639	1,637	1,614
21	SCR	SCR	26	A	SANTA CRUZ COUNTY - AGENCY	75	68	67	66	73	74	72	74	62	62	62	60
22	STA	FAT	26	M	STANISLAUS COUNTY	456	458	463	460	459	457	452	452	452	453	455	455
23	STA	FAT	26	A	STANISLAUS COUNTY - AGENCY	115	113	106	106	104	102	100	97	92	91	91	90
24	TUL	FAT	26	M	TULARE COUNTY	1,127	1,124	1,028	1,306	915	967	934	912	909	928	861	884
25	TUL	FAT	26	A	TULARE COUNTY - AGENCY	-	-	-	-	661	616	629	629	593	589	587	584
26	TUO	FAT	26	M	TUOLUMNE COUNTY	-	-	-	-	-	-	-	-	-	-	22	22
27	CITIES																
28	KER	BFL	26	M	CITY OF ARVIN	26	26	26	26	27	27	27	27	27	26	27	26
29	KER	BFL	26	M	CITY OF BAKERSFIELD	777	768	765	762	759	753	743	740	740	738	736	737
30	FAT	BFL	26	M	CITY OF COALINGA	25	24	23	24	24	24	25	26	26	26	25	
31	FAT	BFL	26	A	CITY OF COALINGA - AGENCY	4	5	7	7	8	8	8	7	6	7	7	
32	KIN	BFL	26	M	CITY OF CORCORAN	-	8	8	8	9	9	8	-	9	9	8	8
33	KER	BFL	26	M	CITY OF DELANO	193	192	193	194	190	199	198	199	204	200	208	204
34	SC	SM	26	M	CITY OF EAST PALO ALTO	27	27	27	27	27	27	27	27	24	24	25	26
35	SC	SM	26	M	CITY OF EAST PALO ALTO - AGENCY	4	4	4	4	4	4	4	4	4	4	4	6
36	TUL	BFL	26	M	CITY OF EXETER	16	16	16	16	16	16	15	14	15	15	14	14
37	MRY	SAL	26	M	CITY OF GREENFIELD	-	-	-	-	16	16	16	16	16	16	17	17
38	KIN	BFL	26	M	CITY OF HANFORD	119	122	126	127	125	121	133	119	119	118	127	117
39	KIN	BFL	26	A	CITY OF HANFORD - AGENCY	16	16	13	12	13	13	-	14	16	17	19	19
40	SB	SAL	26	M	CITY OF HOLLISTER	36	36	35	-	35	34	34	34	-	37	37	37
41	SB	SAL	26	A	CITY OF HOLLISTER - AGENCY	9	10	10	-	10	9	9	9	-	8	6	6
42	KIN	SAL	26	M	CITY OF KINGS	15	14	13	13	14	14	14	14	14	14	14	14
43	KIN	SAL	26	A	CITY OF KINGS - AGENCY	4	4	4	4	3	3	3	3	3	3	3	3
44	TUL	BFL	26	M	CITY OF LINDSAY	6	-	6	6	6	7	-	8	7	-	9	9
45	SM	SM	26	M	CITY OF MENLO PARK	108	109	107	107	108	109	109	106	103	104	102	102
46	SM	SM	26	A	CITY OF MENLO PARK - AGENCY	87	108	111	114	116	121	161	157	142	122	117	103
47	SC	SM	26	M	CITY OF MOUNTAIN VIEW	133	131	136	136	138	139	137	138	138	137	137	137
48	SC	SM	26	A	CITY OF MOUNTAIN VIEW - AGENCY	41	38	34	35	33	33	36	34	34	34	34	34
49	SC	SM	26	M	CITY OF PALO ALTO	480	478	483	487	486	483	476	470	487	501	496	483
50	SC	SM	26	A	CITY OF PALO ALTO - AGENCY	186	189	188	186	182	185	180	176	167	161	162	163
51	SM	SM	26	M	CITY OF REDWOOD CITY	290	290	291	291	291	291	287	281	280	279	278	279
52	MRY	SAL	26	M	CITY OF SALINAS	281	281	280	277	277	276	274	275	274	272	268	265

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	County	Office	B	C													
2			B	C	COUNTIES	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09
53	SM	SM	26	M	CITY OF SAN MATEO-MAINT/LIB	133	139	134	133	136	138	141	128	137	135	132	132
54	SM	SM	26	M	CITY OF SAN MATEO-MAINT/LIB - AGENCY	24	15	18	19	19	19	13	18	18	23	21	36
55	SCR	SCR	26	M	CITY OF SANTA CRUZ	679	324	558	565	573	557	631	584	562	541	538	521
56	SCR	SCR	26	A	CITY OF SANTA CRUZ - AGENCY	1	1	2	1	1	1	2	1	1	2	2	1
57	SCR	SCR	26	M	CITY OF SCOTTS VALLEY	28	29	28	29	29	29	29	29	29	26	26	26
58	KER	BFL	26	M	CITY OF SHAFER	71	71	71	71	71	71	71	71	70	70	70	70
59	SC	SM	26	M	CITY OF SUNNYVALE	47	48	49	50	50	52	51	50	49	50	50	49
60	SC	SM	26	A	CITY OF SUNNYVALE - AGENCY	-	-	-	-	-	-	-	-	-	-	-	-
61	KER	BFL	26	M	CITY OF TAFT	8	8	8	9	10	10	10	11	11	11	12	12
62	TUL	BFL	26	M	CITY OF TULARE	124	125	125	126	125	124	125	124	123	123	123	120
63	TUL	BFL	26	A	CITY OF TULARE - AGENCY	15	14	14	13	13	13	12	12	11	10	10	10
64	KER	BFL	26	M	CITY OF WASCO	57	56	55	54	54	54	54	53	52	52	52	51
65	SCR	SCR	26	M	CITY OF WATSONVILLE	57	58	59	59	59	59	59	57	57	57	57	56
66	SCHOOLS																
67	SC	SJC	12	M	CAMPBELL-UHSD	61	59	63	66	61	61	62	45	44	62	61	63
68	SC	SJC	12	M	CUPERTINO SD	54	161	161	161	161	160	159	125	156	156	156	265
69	SC	SJC	12	A	CUPERTINO SD - AGENCY	13	19	19	20	19	19	20	8	19	21	24	33
70	KER	BFL	12	M	EDISON ELEMENTARY	22	25	25	25	25	28	28	10	6	25	29	30
71	FAT	FAT	12	M	FASTA	229	164	213	197	201	245	197	23	29	168	186	177
72	FAT	FAT	12	A	FASTA - AGENCY	236	161	221	207	198	197	191	26	31	180	212	216
73	SC	SJC	12	M	FOOTHILL DE ANZA	-	383	383	380	-	-	-	-	-	-	-	-
74	SC	SJC	12	A	FOOTHILL DE ANZA - AGENCY	-	146	150	151	-	-	-	-	-	-	-	-
75	FAT	FAT	12	M	FRESNO UNIFIED SCHOOL	498	497	502	502	500	501	496	489	485	486	487	486
76	FAT	FAT	12	A	FRESNO UNIFIED SCHOOL -AGENCY	102	100	98	97	185	98	102	101	56	103	103	102
77	MRY	SAL	12	M	GONZALES UNIFIED SCH DIST	-	4	5	5	5	5	5	-	-	5	5	5
78	FAT	FAT	12	M	LIDLAW / FIRST STUDENT INC.	196	232	234	235	243	243	172	95	243	239	-	236
79	SC	SJC	12	M	MORGAN HILL USD	318	321	327	336	328	329	321	77	99	305	314	314
80	SC	SJC	12	M	ORCHARD SD	-	49	26	26	26	26	23	3	4	27	26	52
81	FAT	FAT	12	M	RIVERDALE UNIFIED	57	57	57	56	56	56	56	56	55	56	56	56
82	STA	FAT	12	M	SALIDA UNION SCHOOL	37	37	37	37	38	36	36	47	36	35	35	35
83	SCR	SCR	12	M	SAN LORENZO VALLEY	-	116	115	116	114	114	114	-	-	105	80	106
84	SCR	SCR	12	A	SAN LORENZO VALLEY - AGENCY	-	1	1	1	1	1	1	-	-	1	1	1
85	SM	SM	12	M	SAN MATEO COE	-	78	77	78	78	78	79	159	-	80	79	160
86	SC	SJC	12	M	SANTA CLARA COE	1,162	1,166	1,165	1,169	1,443	1,164	1,398	1,312	1,262	1,295	1,390	1,407
87	KER	BFL	12	M	STANDARD SCHOOL	55	54	55	53	52	53	27	27	53	54	54	54
88	KER	BFL	12	M	TAFT UNION HIGH SCHOOL DIST	47	47	47	47	47	47	48	31	33	47	48	48
89	SC	SJC	12	M	WEST VALLEY CCD	294	291	291	289	290	290	288	265	287	282	279	277
90	PRIVATE NON-PROFIT																
91	SC	SJC	12	M	ACHIEVEKIDS	103	103	103	102	101	-	103	-	105	104	102	102
92	SC	SJC	26	M	MOMENTUM	218	219	221	226	223	223	225	221	211	213	220	223
93	SC	SJC	26	A	MOMENTUM - AGENCY	8	8	8	7	7	9	9	7	6	7	7	6
94	SC	SJC	12	M	AMERICAN REDCROSS	49	48	49	49	46	47	-	47	48	46	45	44
95	MRY	SAL	26	M	CHAMBERLAIN'S CHILDRENS CENTER	32	-	60	59	-	30	27	-	30	-	60	26
96	MRY	SAL	12	M	CHILDREN'S SERVICES INC. - SALINAS	81	82	71	-	-	-	-	-	-	-	-	45
97	MAD	FAT	26	M	COMMUNITY ACTION PART MADERA	76	83	80	67	53	52	59	56	73	89	79	80
98	MAD	FAT	26	M	COMMUNITY ACTION MADERA - AGENCY	-	-	-	-	-	-	-	-	-	-	-	-
99	KER	FAT	26	M	COMMUNITY ACTION KERN	378	367	370	390	394	336	266	252	392	-	416	413
100	KIN	VIS	26	M	COMMUNITY ACTION KINGS	32	33	34	34	31	31	-	29	25	25	23	24
101	SCR	SCR	26	M	COMMUNITY BRIDGES	125	120	125	121	120	119	107	114	119	120	113	118
102	SC	SJC	24	M	COMMUNITY SOLUTIONS	85	-	-	84	91	-	86	-	88	90	91	95

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	County	Office	B	C	COUNTIES	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09
2			B	C													
103	SC	SJC	26	M	GARDNER FAMILY HEALTH CTR	127	127	128	130	132	132	126	130	132	129	-	120
104	FAT	FAT	26	M	GOLDEN VALLEY HEALTH CTR	309	305	304	305	305	317	324	321	334	330	328	190
105	SC	SJC	24	M	HOPE REHABILITATION	180	184	182	176	171	172	171	168	169	167	170	172
106	SC	SJC	26	M	HUMANE SOCIETY	-	12	13	13	13	13	13	12	13	12	14	13
107	SC	SJC	26	A	HUMANE SOCIETY - AGENCY	-	10	11	11	11	11	11	11	11	10	12	14
108	SC	SJC	12	M	JEWISH COMMUNITY CENTER	(1)	31	31	31	-	30	27	1	40	41	42	42
109	SC	SJC	24	M	MACSA	81	86	83	86	91	94	95	66	56	55	59	52
110	SM	SM	12	M	PENINSULA JEWISH COMM CTR	53	56	55	-	57	18	-	17	-	54	53	54
111	SC	SJC	26	M	REBEKAH	79	80	79	81	81	86	86	86	86	84	83	74
112	SCR	SCR	26	M	SALUD PARA LA GENTE INC.	114	116	105	78	76	113	115	123	114	114	103	97
113	SCR	SCR	26	M	SANTA CRUZ COMM COUNSELING	69	71	71	72	72	72	28	16	66	76	71	79
114	SC	SJC	26	M	STARLIGHT	56	51	53	54	54	53	52	54	58	58	60	59
115	FAT	FAT	12	M	STUDENT TRANSPORTATION	65	67	34	-	36	36	-	17	32	63	-	67
116	SCR	SCR	26	M	WOMEN'S CRISIS SUPPORT	27	22	20	23	23	23	26	27	23	23	22	21
117	HEMOCARE																
118	SM	SJC	24	M	ADDUS	55	53	52	54	58	56	56	57	70	67	65	64
119	SM	SM	12	M	IHSS SAN MATEO	1,716	1,626	1,641	1,695	1,708	1,697	1,699	1,717	1,682	1,700	1,704	1,681
120	SM	SM	12	A	IHSS SAN MATEO - AGENCY	884	902	880	928	953	947	971	989	1,004	1,006	1,028	1,020
121	SC	SJC	12	M	IHSS SANTA CLARA	3,854	3,900	3,963	4,007	3,955	4,056	4,062	4,033	3,998	3,951	4,005	4,023
122	SC	SJC	12	A	IHSS SANTA CLARA - AGENCY	8,780	8,856	8,804	9,011	9,123	9,144	9,270	9,363	9,586	9,757	9,815	9,701
123	SC	SJC	12	M	OLDER ADULTS CARE MGMT	123	127	117	112	113	115	107	129	125	109	129	124
124	SM	SJC	12	M	PATHWAYS CONTINUOUS CARE	-	152	139	136	-	132	-	126	112	-	108	112
125	SPECIAL DISTRICTS																
126	KER	BFL	26	M	ARVIN-EDISON WATER STORAGE DIST	11	12	13	13	13	13	12	12	13	13	12	12
127	KER	SJC	12	M	BEAR VALLEY	30	30	30	30	30	30	30	29	30	29	29	29
128	FAT	FAT	26	M	CENTRAL CA LEGAL SERVICES	44	44	44	45	41	38	38	39	39	38	39	40
129	MRY	SAL	26	M	CHISPA HOUSING MANAGEMENT	27	27	27	27	27	27	-	26	26	25	-	24
130	FAT	FAT	26	M	COURT - FRESNO COUNTY	265	262	269	266	265	263	262	259	259	261	259	263
131	FAT	FAT	26	A	COURT - FRESNO COUNTY - AGENCY	83	79	77	80	80	85	84	82	79	76	74	71
132	KER	BFL	26	M	COURT - KERN COUNTY	368	338	338	347	341	340	339	334	332	331	329	328
133	KER	BFL	26	A	COURT - KERN COUNTY - AGENCY	73	78	78	78	76	72	71	70	69	69	67	68
134	KER	BFL	26	A	COURT - KERN COUNTY - AGENCY 56%	-	4	4	4	3	-	-	-	-	-	-	-
135	KIN	BFL	26	M	COURT - KINGS COUNTY	41	67	68	66	65	65	64	63	63	61	61	61
136	MAR	FAT	26	M	COURT - MARIPOSA	8	7	6	6	6	8	8	8	8	7	6	8
137	MRY	SAL	26	M	COURT - MONTEREY COUNTY	-	103	105	104	101	-	101	101	-	100	-	102
138	MRY	SAL	26	A	COURT - MONTEREY COUNTY - AGENCY	-	37	41	41	41	-	41	40	-	39	-	38
139	SB	SAL	26	M	COURT - SAN BENITO	26	26	26	27	27	27	27	27	27	27	27	27
140	SCR	SCR	26	M	COURT - SANTA CRUZ	115	113	113	112	114	112	110	110	110	112	114	112
141	SCR	SCR	26	A	COURT - SANTA CRUZ - AGENCY	1	1	1	1	1	1	1	1	1	1	1	1
142	SC	SJC	26	M	COURT - SCCO	619	617	615	606	609	609	609	609	607	602	617	596
143	SC	SJC	26	A	COURT - SCCO SUPERIOR - AGENCY	14	17	19	17	17	17	15	14	15	15	17	14
144	SM	SM	26	M	COURT - SMCO	178	182	184	182	181	182	182	170	176	170	160	160
145	SM	SM	26	A	COURT - SMCO - AGENCY	87	86	83	81	77	79	78	86	77	68	65	68
146	TUL	VIS	26	M	COURT - TULARE	199	201	201	202	201	197	194	193	217	189	185	183
147	FAT	FAT	12	M	HOUSING AUTHORITY - FAT	85	63	91	93	94	95	97	96	92	92	91	91
148	FAT	FAT	12	A	HOUSING AUTHORITY - FAT AGENCY	31	112	32	32	32	32	34	36	36	36	35	33
149	MRY	SAL	26	M	HOUSING AUTHORITY - MONTEREY	63	26	64	65	64	68	68	70	65	66	67	67
150	SC	SJC	26	M	HOUSING AUTHORITY - SCCO	112	89	112	109	109	109	109	108	108	107	107	106
151	SC	SJC	26	A	HOUSING AUTHORITY - SCCO AGENCY	26	31	26	25	26	27	27	24	22	24	24	24
152	KER	BFL	26	M	KERN COUNTY CEMETARY	-	4	4	4	4	4	4	4	4	4	4	4

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	County	Office	B	C	COUNTIES	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09
2			B	C													
153	KER	BFL	26	M	KERN COUNTY WATER AGENCY	10	10	10	10	10	10	10	10	10	10	11	12
154	KER	BFL	26	A	KERN COUNTY WATER AGENCY - AGENCY	15	15	15	14	14	15	17	17	17	16	16	14
155	KER	BFL	26	M	KERN REGIONAL CENTER	160	166	166	163	161	169	158	162	160	159	158	163
156	SC	SJC	24	M	LAW FOUNDATION	38	38	37	37	37	38	50	54	56	53	51	53
157	TUL	VIS	26	M	LINDSAY STRATHMORE IRRIGATION	2	2	2	2	2	2	2	2	2	2	2	2
158	MRY	SAL	26	M	MONTEREY BAY UNIFIED AIR POLL CONTROL DIST	28	29	29	29	29	29	30	30	29	29	29	29
159	MRY	SAL	26	M	MONTEREY REG WASTE MAN DIST	51	52	50	50	50	49	49	6	-	-	-	-
160	MRY	SAL	26	M	MV PUBLIC TRANSPORTATION	73	71	70	70	71	70	85	76	82	83	82	81
161	SC	SJC	26	M	SAN ANDREAS REG CTR	230	231	230	227	230	224	229	222	221	228	226	226
162	SB	SAL	26	M	SAN BENITO CO WATER DISTRICT	12	13	13	13	13	13	13	13	13	13	13	13
163	KER	BFL	26	M	SAN JOAQUIN VALLEY AIR POLLUTION	142	142	141	140	142	141	138	138	136	117	239	203
164	SCR	SCR	26	M	SANTA CRUZ METRO TRANSIT DIST	101	101	100	100	99	99	98	98	97	95	95	98
165	SCR	SCR	26	M	SOQUEL CREEK WATER DISTRICT	-	13	13	13	-	13	13	13	13	13	13	14
166	KER	BFL	12	M	SSJMUD	8	8	8	8	8	8	8	8	8	8	8	8
167	SC	SJC	26	M	VTA	270	270	269	269	269	271	271	267	269	272	268	267
168	SC	SJC	26	A	VTA - AGENCY	-	-	-	-	-	-	-	-	-	-	-	-
169	SCR	SCR	26	M	YWCA	-	-	-	-	-	-	-	13	13	13	13	14
170	OTHER																
171	SC	SJC		M	ASSOCIATE MEMBERS	-	-	84	24	-	12	-	-	-	-	-	-
172	SC	SJC		M	RETIRED MEMBERS	144	97	12	52	27	48	1	558	60	78	-	-
173	SC	SJC		M	CAL-PER RETIREES	18	20	25	27	28	28	28	29	30	31	31	31
174	SC	SJC	26	M	521 STAFF	22	24	27	24	24	25	27	21	22	22	29	32
175																	
176					TOTAL	56,350	57,164	57,233	57,884	57,656	57,351	57,300	56,914	56,591	57,134	56,824	57,706

	A	B	AS	AT
1			11 months	5 months
2			2009 - Actual	1/2010-5/2010 Budget
3	Headcount	TOTAL DUES RECEIPTS	27,441,454	12,473,388
4	57,172	OTHER INCOME		
5		Interest & Dividends	22,850	10,386
6		SMIHSS Administrative Reimbursement	25,000	11,364
7		Sublease Rent	85,766	38,985
8		Misc. Income - SEIU Int'l subsidy	83,007	37,730
9		Total Misc. Income	216,623	98,465
10		TOTAL GENERAL FUND INCOME	27,658,077	12,571,853
11		GENERAL FUND EXPENSES		
12		ORGANIZING OFFSET	3,595,394	1,604,239
13		SALARIES		
14	5	Administrative	362,443	164,747
15	8	Admin Support	453,653	226,826
16	13	Directors	880,630	400,286
17	57	Internal Organizers/Research	3,246,942	1,475,883
18	18	Clerical	887,572	443,786
19	2	Facilities	84,693	38,497
20	6	Data Base Services	297,427	148,713
21	5	Member Resource Center		101,000
22		Temp. Internal Organizers/Research	11,620	5,282
23		Temp. Clerical/Support	19,523	8,874
24		Vacation & Comp Time	243,419	110,645
25		Total Salaries	6,487,922	3,124,540
26	114	PAYROLL RELATED EXPENSES		
27		Pension	787,713	405,823
28		Payroll Taxes Expenses	412,184	492,786
29		Travel Staff-Admin	37,377	16,990
30		Travel Staff- Internal Organizers	108,213	49,188
31		Mileage/Ins. Reimb.-Admin & Director	13,266	6,030
32		Mileage/Ins. Reimb.-Internal Organizers	294,391	133,814
33		Telephone Reimbursement	70,734	32,152
34	9	Retiree Health Exp - including Ward	83,047	37,749
35	132	Retire Benefit Trust Fund	157,850	71,750
36		Benefits(Health, Dental, Vision,life,401K,F	1,997,079	1,062,083
37		Workers Comp Insurance	138,843	71,315
38		Recruiting exp	4,123	1,874
39		Total Payroll Related Expenses	4,104,821	2,381,553
40		Total Salaries & Payroll Expenses	10,592,743	5,506,093
41		MISCELLANEOUS		
42		Agency Fee/Assoc. Exp.	330,000	150,000
43		Capital Fund Expense	11,000	5,000
44		Admin exp share w. chapter	4,990	2,268
45		Free Life insurance to members (SCR, MR)	49,015	22,280
46		Chapter Fund Reimbursement	33,021	-
47		Dodge Scholarship	13,750	6,250
48		Computer Database Unionwares & MRC ce	1,100,000	50,000

	A	B	AS	AT
1			11 months	5 months
2			2009 - Actual	1/2010-5/2010 Budget
49		Bill Shawhan	110,000	50,000
50		Ex-Board Stipends	22,180	11,000
51		Total Miscellaneous	1,673,956	296,798
52				
53		ARBITRATIONS & LEGAL		
54		Arbitrations Fees	109,424	49,738
55		Retainer	241,901	109,955
56		Court Costs	4,833	2,636
57	57,172	Automatic Legal Defense Fund (\$0.25 per r	152,273	71,465
58		Total Arbitrations & Legal	508,431	233,795
59				
60		FACILITIES		
61		Rent-SJC	402,689	192,192
62		Rent-RWC	53,702	24,410
63		Rent-Fresno (new office)	52,405	-
64		Mortgage - Monterey	25,792	12,310
65		Rent-Santa Cruz, Watsonville & Hollister	68,744	32,810
66		Rent-Visalia	11,000	5,000
67		Utilities	146,121	66,419
68		Kitchen Sundries	43,388	19,722
69		Gen. Liab. Ins. & Property Tax	173,699	78,954
70		Building Maintenance/Security/Janitorial	160,892	87,759
71		Total Admin - Facilities	1,138,432	519,575
72				
73		ADMINISTRATIVE - OFFICES		
74		Audit/Acct. Fees	109,477	49,762
75		Subscriptions	2,629	1,195
76		Office Sundries	91,505	41,593
77		Office Equipment Leases	266,896	121,316
78		Equipment Maintenance & Repair Contract	85,064	38,666
79		Contributions	1,636	744
80		Research Material & Data	1,987	903
81		Miscellaneous	650	295
82		Total Admin - Offices	559,844	254,475
83				
84		COMMUNICATIONS		
85		Printing	61,839	28,109
86		Paper	26,840	12,200
87		Website/Station/communication	5,640	2,563
88		Telephone & Internet	156,800	71,273
89		Postage	71,004	32,275
90		Professional Fees/Translations	8,048	3,658
91		Total Communications	330,171	150,078
92				
93		CONFERENCES/MILEAGE		
94		Staff-Misc. Conf/Seminar	7,260	3,300
95		Exec. Board-Conferences	750	341

	A	B	AS	AT
1			11 months	5 months
2			2009 - Actual	1/2010-5/2010 Budget
96		Misc. Members-Reimbursed	6,413	2,915
97		Total Conferences/Mileage	14,424	6,556
98				
99		STAFF MEETING & TRAINING		
100		Staff / Director Training	4,891	2,223
101		Staff - representation & political & commu	70,446	32,021
102		Clerical Staff	1,260	573
103		Executive Staff	1,879	854
104		Tuition Reim.-Internal Organizers	-	5,000
105		Tuition Reim.-OPEIU	-	5,000
106		Total Staff Training	78,477	45,671
107				
108		EDUCATION & TRAINING		
109		Steward & Chief Steward Training	9,743	4,429
110		Executive Board	959	436
111		Education & Training Committee Meeting	6,122	2,783
112		Industry Training Events	825	375
113		Total Education & Training	17,648	8,022
114				
115		POLITICAL/SOCIAL INVOLVEMENT		
116	40,000	Candidates Account (\$0.1 per member per m	25,723	20,000
117	40,000	Issues Account (\$0.1 per member per mont	61,456	20,000
118		Legal	58,867	26,758
119		Committee Meetings	4,007	1,821
120		Conferences	1,460	664
121		Electoral Staff/ Activity	519	236
122		Polls & Surveys	-	1,000
123		Special Printing	-	2,000
124		Subscriptions	-	500
125		Total Political/Social Involvement	152,031	72,978
126				
127		SOCIAL & ECONOMIC JUSTICE		
128		Committee Meetings	812	369
129		Conferences	-	1,000
130		Contributions/Solidarity	8,105	3,684
131	57,172	Caucus Activities	55,779	23,822
132		Total Social & Economic Justice	64,696	28,875
133				
134		MEMBER INVOLVEMENT		
135		Memorabilia/Give away Member Pride	38,294	17,406
136		Awards/Recognition	250	114
137		Ex Board / Advisory Board Reimbursement	375	400
138		Rally Rental & Bus	47,311	21,505
139		Member Reimbursement/Lost time	1,032	469
140		Transportation & Vehicle Expenses	4,492	2,042
141		Total Member Involvement	91,753	41,935
142				

	A	B	AS	AT
1			11 months	5 months
2			2009 - Actual	1/2010-5/2010 Budget
143		NEGOTIATIONS		
144		Printing Contracts	3,068	2,000
145		Meetings & Supplies	38,293	17,406
146		Strike Preparations	4,236	1,925
147	40,000	Automatic Strike Fund Transfer (\$0.50 per	218,042	100,000
148		Total Negotiations	263,639	121,331
149		MEETINGS & EVENTS		
150		Executive Board Meetings	34,807	56,000
151		Steward/Council meetings	10,125	4,602
152	57172	521 Party & other events	4,619	57,172
153		Officer Election	300,480	207,500
154		Industries & Members conference	1,092	35,000
155		Miscellaneous	463	210
156		Total Meetings & Events	351,123	360,485
157				
158		REPRESENTATIVE DUES		
159	57,172	SEIU \$7.65 ea	4,794,238	2,186,829
160	55,172	SEIU Unity Fund \$5.00ea	3,001,695	1,379,300
161	200	SEIU Retirees \$1.00ea	1,325	1,000
162	-	SEIU Associate Members-1.00	184	-
163	57,172	SEIU/ State Council-\$2.53ea	1,573,105	723,226
164	1,200	Nurse Alliance \$1.45ea	17,799	8,700
165	23,500	So Bay CLC \$0.55ea	135,424	64,625
166	3,800	SMCO CLC \$0.60ea	26,816	11,400
167	7,000	Fresno CLC \$0.45ea	30,710	15,750
168	6,500	Bakersfield CLC \$0.25ea	17,228	8,125
169	6,500	Monterey & Santa Cruz LC \$0.55ea	38,915	17,875
170		Tuolumne CLC		275
171	57,172	CA Labor Fed 25% X .47ea	55,381	33,589
172		Building Trades-SMCO	3,300	1,500
173		Total Representative Dues	9,696,120	4,452,193
174				
175		TOTAL EXPENSES	29,128,882	13,703,099
176				
177		TOTAL INCOME LESS TOTAL EXPE	(1,470,805)	(1,131,246)
178				
179		VOLUNTARY TRANSFERS		
180		Building Funds	104,000	65,000
181		Strike Fund	-	-
182		Total Transfers	104,000	65,000
183		TOTAL INCOME LESS EXPENSES &	(1,574,805)	(1,196,246)
184				

**Budget and Finance Committee Meeting
Wednesday January 13, 2010**

Assumptions for the 2010 Roll-Over Budget

1. The assumptions for determining the Roll-Over Budget for the first five months of 2010 are the same except as enumerated below.
2. The monthly income is established by the average history of the prior 11 months in 2009.
3. The monthly expenses are established by the average history of the prior 11 months in 2009.
4. The CESA Staffing expenses are figured on the December 2009 actual CESA expenses.
5. All Staffing expenses are increased to reflect the CESA costs.
6. The anticipated Workers Compensation premium increase is built into the Roll-Over Budget.
7. The 14% increase in Staff health insurance costs is built into the Roll-Over Budget.
8. The building maintenance expenses are increased as anticipated.
9. Line #112 Industry Training Events is increased to reflect existing Industries' plans.
10. Caucuses' line items have increased to reflect actual average member counts at \$1.00 per member.
11. There will be no large 521 party in 2010. Only \$1.00 per member was budgeted for 2010.
12. The Officer Election line item is decreased by 1/3 of what the Constitutional Convention line item was in 2009 because it is anticipated that the costs will be less.

The anticipated Organizing Budget is very close to the Organizing Budget for 2009.

The General Fund Budget is very close to the actual monies received and spent in 2009.

The proposed Roll-Over Budget is a deficit budget, but it is not as deficit as the approved 2009 Budget.

**Budget and Finance Committee Meeting
Wednesday January 13, 2010**

Motion

Title: Motion regarding Chapter Funds now that Local 521 dues do not include deductions for any Chapter Funds.

Motion: To accept the following stipulations for the use of existing Chapter Funds:

1. All chapter funds will remain in their current accounts.
2. The designated member leaders will continue to receive monthly reports
3. The rules to use the money will remain the same.
4. No new money will come into the funds – including fundraising – at least until this can be discussed by the new Executive Board.
5. There may be some accounts which have no relationship to the union whatsoever, but have payroll deductions. These do not use the SEIU Local 521 Tax ID numbers and are completely separate. (eg San Lorenzo Valley Classified Employees United). These accounts will continue function as currently set up.

Moved by: _____ Second : _____

Amendment: _____

Amended By: _____

Votes in Favor: _____ Votes Opposed: _____ Abstentions: _____

Motion: Carries Fails: Tabled Until: Date: _____

Signatures
